



## Sr.Associate Software License Compliance/ソフトウェアライセンスコンプライアンス

**B2B ITライセンスの監査の経験又はCPA/CISA/CIAをお持ちの方へ！**

## 募集職種

## 採用企業名

Connor Consulting Corp.

## 求人ID

1330007

## 業種

その他（コンサルティング・士業）

## 会社の種類

中小企業（従業員300名以下） - 外資系企業

## 外国人の割合

外国人 多数

## 雇用形態

正社員

## 勤務地

東京都 23区

## 給与

500万円～経験考慮の上、応相談

## 更新日

2024年04月23日 01:00

## 応募必要条件

## 職務経験

3年以上

## キャリアレベル

中途経験者レベル

## 英語レベル

ビジネス会話レベル

## 日本語レベル

ネイティブ

## 最終学歴

大学卒：学士号

## 現在のビザ

日本での就労許可が必要です

## 募集要項

Are you looking for an opportunity to hone and apply your Compliance skills to the next level?

**Overview:**

With the continuous business growth and expansion of Connor and its clients, we are looking for Associates and Senior Associates based in Japan to help us further build our capabilities and manage global client projects. The Associate team, with the support of the leadership team, advises clients on license compliance initiatives and executes the daily activities associated with license compliance reviews. This role involves various compliance related projects, including audit project management and data analytics.

**Responsibilities:**

- Lead all of the activities associated with software license compliance reviews including project management, deliverables creation, client status reporting, etc.
- Perform extensive excel analysis as part of audit execution, client internal initiatives and other services.
- Interact with cross functional teams at clients/licensees and manage multiple reviews across multiple clients simultaneously.
- Prepare and peer review all client deliverables: reports, calculations, etc.
- Demonstrate a solid understanding of client businesses, technologies and risks and maintain technical and practical knowledge relating to clients and industry.
- Assist with facilitation use of technology-based tools or methodologies to review, design and/or implement services and offerings.
- Identify opportunities for new services, methodologies or work process for teams and clients.
- Supervise, coach and mentor junior staff members and contribute to training, develop and communicate workplace culture and code of conduct.
- Develop strong strategic relationships with clients and key industry contacts to generate revenue from existing clients and expand service offerings to new clients.
- Participate in sales pursuits for license compliance initiatives.
- Assist in development and implementation of operational policies to support internal infrastructure growth.
- Assist management team with engagement financials and client business review deliverables.

**\*Due to the business growth, those who can start as soon as possible is preferred**

**About Connor Consulting**

Connor Consulting International provides highly specialized accounting and advisory solutions to ensure contract, license, and royalty compliance. The company has experienced enormous growth since its inception in 2009. The practice has more than doubled in size every year and is presently serving as a trusted advisor to a broad range of clientele in various industries across the globe, including clients from Fortune 500 companies.

Connor's continued pursuit for excellence in the delivery of professional contract compliance services has gained trust and recognition of the world's largest software vendors. The company's experienced teams ensure our clients are served by the best tenured industry experts.

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**スキル・資格**
**Experience, Skills, and Characteristics**

- At least a Bachelor's Degree, any field.
- At least 3+ years of prior experience in a customer contact role and/or in audit/software license compliance review.
- A member of the compliance team from one of the Big 4 firms preferred.
- Strong background in auditing techniques.
- Strong written and verbal presentation skills including the ability to translate technical information to a variety of technical and non-technical audiences.
- Proven experience with building strong relationships and instilling trust with clients and internal teams.
- Ability to adapt to different licensee conditions and cultural differences while executing audits.
- Strategic thinker with ability to make prudent business decisions.
- Professional and personable demeanor.
- Flexibility to work effectively across multiple engagement teams, clients and licensees across the globe with different time zones.
- Hard working, detail oriented and ability to motivate and manage engagement teams.
- Self-driven, highly motivated, proactive, and highly independent in fulfilling assigned tasks and delivering desired output.
- Able to prioritize deliverables and manage time properly to meet set deadlines.
- Able to handle rejection.
- Excellent communication skills in English.
- Native level written & spoken proficiency in Japanese
- Proficient in the use of Microsoft Office Suite with strong Excel skills.

**Benefits - Why Connor?**

We approach every relationship with purpose, attention, and a little fun! You can expect a flexible working environment, paid mental health days, a generous vacation package, and competitive compensation. You'll be working with a highly driven, collaborative global team that values trust, accountability, and continuous learning. We nurture our people in a culture that promotes diversity and individuality that sparks innovation and creativity.

Connor Consulting is an equal opportunity employer and values diversity, equality, and inclusion. We do not discriminate based on race, religion, color, national origin, gender, sexual orientation, age, marital status, veteran status, or disability status.

If you are a professional who is looking for an opportunity where you can put your honed skills and abilities to work for a mission that you are passionate about, then this is the right career opportunity for you.

Join us and be part of our Global Team. Apply now!

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**会社説明**
**A Unique Portfolio for Compliance**

A company's most prized asset is its IP.

Our comprehensive suite of solutions and services are designed to help you maximize your revenue opportunities to drive business value.

### <3rd Party Compliance>

Maximize the Value of Your Business Partnerships and Contractual Agreements

As enterprises continue to ride the digital transformation wave, the impact and value of your customer and supplier contracts are critical to your business success. The increasing complexity around contracts, terms, pricing, permitted uses and restrictions; makes it difficult to enforce the necessary governance and controls to ensure contract compliance.

Connor Consulting offers third-party audit services designed to help enterprises capture lost license revenue and lower operational spend. Through a unique blend of extensive compliance experience, local resources with deep experience in target geographies, and a customer-first approach, we can ensure a partnership that drives value at the lowest possible cost.

- Royalty Audits
- Channel Audits
- Software License Compliance
- Vendoe & Supplier Audits
- Automated Customer Engagement

### <Software Advisory>

Optimize Operational Efficiency and ROI on Technology Investments

As enterprises continue to ride the digital transformation wave, the impact and value of critical software applications cannot be understated. With software licenses and maintenance almost one-third of overall IT budgets, software is a key company asset. So how do you ensure you are maximizing your technology investments and ensuring efficient and compliant operations?

Connor Consulting offers software advisory services designed to help enterprises reduce IT vendor spend, optimize software licensing environments, and mitigate non-compliance risk.

- Audit Playbook & Defence
- Software Asset Management
- Cloud Migration Software License Reasiness
- M&A Software License Preparedness
- IT Contract Optimization

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