# **EXOTEC**

Sales (Robotics performance engineer) フランスのユニコーンEXOTEC企業 ※営業

日本における急成長スタートアップ / 自動ピッキングロボット

## 募集職種

#### 採用企業名

EXOTEC NIHON株式会社

#### 求人ID

1306456

## 業種

物流・倉庫

# 会社の種類

中小企業 (従業員300名以下) - 外資系企業

#### 外国人の割合

外国人 半数

## 雇用形態

正社員

#### 勤務地

東京都 23区,港区

# 最寄駅

山手線、 品川駅

# 給与

600万円~1000万円

## 更新日

2025年10月31日 13:00

応募必要条件

# 職務経験

3年以上

# キャリアレベル

中途経験者レベル

# 英語レベル

流暢 (英語使用比率: 50%程度)

# 日本語レベル

流暢

# その他言語

フランス語 - ビジネス会話レベル

French language skills are a plus - not mandatory

# 最終学歴

大学卒: 学士号

# 現在のビザ

日本での就労許可が必要です

# 募集要項

The main duties and missions of the maintenance engineer are:

- To intervene as a maintenance expert for Exotec Nihon
- To support the field maintenance teams if his technical skills are required
- · To be focused on customer satisfaction
- To handle the management of the maintenance contract: regular meetings with customers, regular reporting, pricing of out of scope actions
- · To performs preventive or retrofit maintenance tasks on systems and machines if required
- · To reports internally the issues on the system, in a philosophy of continuous improvement of the system
- · To assists with installation and deployment of new systems or machines
- To responds quickly to emergency situations, summoning additional assistance as needed
- To act as one of the main interlocutors of the design team (R&D) for specific maintenance issues
- · To proposes improvement of maintenance procedures and processes
- ★ Robotics performance engineer · System performance engineer · Contract engineer · Industrial performance engineer

## スキル・資格

#### **Required Qualifications**

- Bachelor's degree or equivalent in engineering required
- · Some experience on a robotics related job
- Must be a robotic fan
- Ability work on various tasks from mechanical troubleshooting to robotic software configuration
- · Ability to switch quickly between field and office work

## **Required Soft Skills**

- High energy level and a "can do" attitude
- Problem solving mindset
- · Really high autonomy level
- Capacity to talk both clients, contractors or suppliers

#### **Required Technical Skills**

- Broad knowledge on software, mechanical and electrical engineering
- Good competencies in robotic design and configuration
- Good SQL programming skills
- At ease with manual work (ideally the person like DIY and to craft on his/her free time)

# 会社説明

## WHO ARE WE?

The story of Exotec Solutions began in 2014, on a bus taking the future co-founders Romain Moulin and Renaud Heitz to work at General Electric Medical.

News had just broken in the world of intralogistics: Amazon had decided to keep the revolutionary KIVA robot technology to themselves.

The news stuck with the two engineers who thought about it and decided they could do better: design a robotic order preparation system using a fleet of robots able to move in three dimensions. The Skypod was born.

#### **OUR INNOVATIONS**

## \* The Skypod System

Exotec's signature solution, The Skypod system, utilizes robots that can reach a height of 36 feet to enable high-density inventory storage. Exotec increases warehouse throughput up to 5 times with 2-minute response times for all SKUs. Exotec systems are fully modular allowing customers to deploy in a matter of months and easily expand their systems without interrupting production by simply adding robots, stations, or racks.

# \* The Skypicker

The Skypicker is an articulated arm able to move solid objects weighing up to 2kg and with a minimum surface of 2 x 2 cm at a speed of 2 m/s. It allows for simultaneous preparation of four orders and transfer to the next station for order completion with manual picking or packing.

The Skypicker is controlled by Astar (software) in an enclosed and secure environment that guarantees the safety of the operators. It can reach outputs of up to 600 items per hour and ensure sustained order picking of prehensile products.