



International Supply Chain Consulting Manager

大手企業に向けてグローバルサプライチェーンに関するコンサルティングを行います

Job Information

Hiring Company

[Kuehne + Nagel Ltd.](#)

Job ID

1317224

Division

Sea Logistics · International Supply Chain

Industry

Logistics, Storage

Company Type

Large Company (more than 300 employees) - International Company

Non-Japanese Ratio

Majority Japanese

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards, Koto-ku

Train Description

Tozai Line, Toyochō Station

Salary

Negotiable, based on experience ~ 11 million yen

Salary Bonuses

Bonuses included in indicated salary.

Work Hours

9:00-18:00

Holidays

土日祭日、夏季、年末年始

Refreshed

June 7th, 2023 06:00

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Business Level (Amount Used: English usage about 75%)

Minimum Japanese Level

Business Level

Minimum Education Level

High-School or Below

Visa Status

Permission to work in Japan required

Job Description**About Kuehne+Nagel**

With over 74000 employees at some 1,300 locations in over 100 countries, the Kuehne+Nagel Group is one of the world's leading logistics companies.

As an employer, Kuehne+Nagel stands for equal opportunity and we are committed to diversity in our teams with regard to people with disabilities. We believe that you can make a valuable contribution to Kuehne+Nagel and look forward to receiving your application.

National ISC Value Engineer

You will be part of our regional International Supply Chain team, enabling our customers to optimize their supply chains through our order management + sea transportation management solutions.

You will have two main objectives:

First objective is to drive retention + profitability through evolving existing International Supply Chain (ISC) customers using the SAVE methodology.

- To perform opportunity assessments to identify + prioritize value creation along with the cross selling potential of existing accounts.
- To conduct discovery workshops + formulate problem statements as well as performance baselines.
- To identify + sequence all supply chain value component improvement initiatives into customer specific Supply Chain Value roadmaps that create mutual value.
- To design + document tailored solutions, value propositions along with commercial proposals to quantifiably improve critical supply chain value components.
- To participate in business reviews to present + prioritize improvement initiatives in collaboration with the customer
- To support the account + program managers in the commercial negotiations as required to close the business or gain commitment.
- To ensure a smooth handovers + track benefit realization.
- To support projects + improvement initiatives.

Your Second objective is to successfully transition new or re-engineered, high-profile opportunities into scalable + profitable business using the global customer implementation methodology (GCIM).

- To conduct kick-off meetings + capture the agreed scope of work in the Project Charter.
- To lead the project team to ensure timely completion of the project deliverables + provide weekly progress reports.
- To document + validate critical financial requirements + information.
- To validate the as-is vs. to-be solution design + obtain solution design sign-off.
- To supervise the technical + operational implementation + obtain sign-off.
- To ensure the creation, validation, sign-off + distribution of all documentation required to execute the business.
- To develop training materials + ensure training is delivered + vendor onboarding sign-off is obtained.
- To provide operational + technical production supervision during hyper care documenting/sharing lessons learned.

WHAT WILL IT BE LIKE TO WORK IN THE INTERNATIONAL SUPPLY TEAM?

We aim to be the best company to work for + with. Your day will be varied as you inspire + empower the network to enable companies to optimize their supply chains by implementing our order management + sea transportation management solutions.

Start your day by reviewing how existing processes deliver against the various phases of the supply chain, identifying quantifiable opportunities for improvement to be captured into the Supply Chain Value Roadmap.

Engage with internal + external stakeholders to conceptualize, create + present value propositions to support negotiations to close new business.

You hand over detailed solution specifications to our operations + implementation teams to successfully implement solutions, evolving mutually beneficial business scopes to enable sustainable, profitable growth.

Next, you review the process of ongoing value project implementations to ensure your solutions are being implemented as designed + the value proposition is fully realized.

Required Skills**WHAT DOES IT TAKE TO BE SUCCESSFUL?**

Your strong solution skills + knowledge of the ISC product, along with your project manager + relationships will be the key to your success.

You will be successful in this role because of your knowledge across our operations, products + services; because you possess the key attributes we are looking for.

勤務地 : Kuehne + Nagelオフィス 週2回までリモートOK

Company Description

キューネ・アンド・ナーゲル（本社：スイス、シンデレギ）は世界100か国以上、1,300を超える拠点において74,000人以上の社員を擁する、世界をリードする物流企業グループです。主に海上貨物輸送、航空貨物輸送、コントラクトロジスティックス、陸上輸送の分野で確固たる地位を確立しており、IT技術を基盤とした総合ロジスティックスで高い評価を得ています。

日本においては1982年より事業を展開しています。お客様の物流およびサプライチェーンの需要に迅速かつ的確に対応し、革新的なソリューションを提供するため、約300人の従業員を擁し、国内各地に広がる11の営業拠点から包括的なサービスを展開しています。

当社は、最先端のITに基づくサプライチェーンソリューションを駆使し、お客様および各業界固有のニーズに沿った、卓越した物流サービスを提供できるよう努めています。

また、グローバル・ネットワークを活用して、あらゆる国でグローバルで標準化された物流ソリューションを提供し、お客様の物流課題を競争優位性の創出に変えられるよう努力しています。