



VNI HMI Customer Chief Engineer Exclusive job

Job Information

Recruiter

Autosoft India Engineering Pvt. Ltd.

Job ID

1161109

Job Type

Permanent Full-time

Location

Japan

Salary

7 million yen ~ 9 million yen

Refreshed

November 24th, 2021 03:00

General Requirements

Minimum Experience Level

Over 10 years

Career Level

Executive

Minimum English Level

None

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

Main responsibilities

Disciplinary lead of [OEM] Systems Management Team
(Requirements Management, Product Test Management, Chief Engineering)

Responsible for the recruitment, development, mentorship, motivation, and policy adherence of direct and matrix reports within Systems Management for specific OEM

Budget Responsible for specific [OEM] (X-Product, X-Project) (Planning & tracking)
Allocation of Segment budget of specific OEM to Product Development Centre

Customer Interface to [OEM] Technical Management / [OEM] Chief Engineering

Responsible for [OEM] Technical 5-years Roadmap / R&D Strategy / Innovation Roadmap within Continental BU HMI

Responsible for Re-DTC targets, Re-DTC planning with project teams and tracking of Re-DTC status for specific OEM

- Reports to Global Chief Engineer Japanese OEM

Additional activities

Act as "Voice of Customer" in technical aspects towards Product Development Centre (PDC), Central Functions and Product Management (S&P)

Build customer intimacy on technical level with [OEM]
 Technical management and approval of quote content, customer presentations, negotiations and contacts for assigned OEM
 Ensure consistency of technical statements and that statements are in line with customer strategy
 Support BD / PM in customer negotiations
 Transfer customer lessons learned and best practice into PDCs
 Ensure consistent project execution (match customer expectations) with PDCs
 Allocation of segment budget to PDC and Core Functions to support the planned business
 Develop regional customer support strategies with support of PDC heads
 Support of technical presentations / Tech days at OEM
 Provides consultancy on escalation topics and customer's communication expectations
 Drives RM process for specific OEM and ensures consistent approach across Products

Required Skills

Knowledge, Skills, And Abilities

- ✎ Bachelor or Master's degree in Engineering, required
- ✎ 10+ years of progressive automotive industry experience; design, safety standards, contracts, pricing, etc.
- ✎ Deep knowledge of automotive technology, trends, and needs
- ✎ Strong understanding of systems engineering and subsystems for autonomous vehicles
- ✎ Demonstrated ability to develop detailed plans with strict timelines and budgets
- ✎ Demonstrated history of advanced problem-solving ability in complex situations
- ✎ Must have excellent presentation and communication skills
- ✎ Process experience on Change-, Version- and Requirements Management (CMMi, Spice)
- ✎ Requirement Engineering with DOORS in automotive environment
- ✎ Capability to analyze technical problems including Problem Solving methods (5Why,FTA)
- ✎ Pro-activeness & respond in a timely manner to critical items
- ✎ Understanding of the customers and user needs and problems in automotive environment
- ✎ Strong Planning and Organization skills

Company Description

Autosoft India Engineering Pvt. Ltd., (ASI) is an associate company of Sunwell Solutions Co. Ltd., (Sunwells) which is head quartered in Japan. ASI acts as an Offshore Delivery Centre (ODC) for the staffing needs and Offshore Development Centre (ODC) for engineering services needs of Sunwells.

We Are the Best Consulting Agency

Backed by the world's largest footprint and dedicated recruiting centers, we have a deep understanding of each local market in which we serve especially in Japanese market and leverage our global network to meet your workforce needs anywhere around the world.

No two organizations are ever alike. That's why our expert recruiters dig deep to understand your capability and the job skills necessary for success. We use outstanding sourcing strategies to identify where the talent is and how best to attract them. Our experience and expertise accelerates the acquisition of the right talent for you.

Innovative Approach Based on leadership and unique perspective on the world of work, we bring cutting-edge insight and innovation to the way we operate, keeping our clients ahead of the competitive curve.

[Overview]

Autosoft India Engineering Pvt. Ltd., provides a wide range of research-based talent Recruitment Process Outsourcing (RPO) to Staffing Solutions, Permanent Recruitment, Leadership Training and Development.

[Domain Expertise]

We are highly regarded as first choice partners for many of the leading global engineering conglomerates firms that are headquartered in Japan. We are specialized in supplying quality work force in Permanent and contract employment. We provide our expertise in various Industrial Sectors in selecting right choice in mid and senior level categories. Project hiring is our forte.