CareerCross

JP-Career

TCS Engineer AAM/TCS　エンジニア　AAM　/ Hiring All over japan

Leading Global Company

Job Information

Recruiter
SK Global Co Ltd

Hiring Company
Global company

Job ID
1147419

Division
(5 locations in japan)

Industry
System Integration

Company Type
Large Company (more than 300 employees) - International Company

Non-Japanese Ratio
About half Japanese

Job Type
Permanent Full-time

Location
Japan

Salary
5.5 million yen ~ 11 million yen

Refreshed
March 17th, 2024 00:00

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Daily Conversation

Minimum Japanese Level
Business Level

Minimum Education Level
Bachelor's Degree

Visa Status
Permission to work in Japan required

Job Description

FOR THOSE WHO STEP UP. DO YOU?

you can make a difference and craft your career. That’s why you own your projects and take full responsibility from an early

stage. Our unique brands in markets around the world open up countless opportunities to follow your convictions and explore new paths. If you have an entrepreneurial mindset that allows you to always think out of the box - take the chance and shape the digital future together with us.

we promote a holistic Diversity & Inclusion approach. The diversity of our employees, their backgrounds, experiences, talents, knowledge, creativity, and the appreciation of all their individual differences are the foundation for our competitive advantage. As a multinational corporation, employs people from 120 nations in almost 80 countries. About 85 percent of our employees work outside of Germany, with more than half of them in emerging markets.

YOUR ROLE

- Provide Technical support/services in new and/or current equipment introduction to Sales Team, Distributors, and Customers
- Work closely with Sales Team and Customers to close projects and find new applications of products for our customers
- Conduct Laboratory/Product testing for Customers and Support in Equipment Field and Installation
- Recommend appropriate products according to Customer's requirements
- Conduct technology training and product knowledge support to Customers

YOUR SKILLS

- Bachelor's degree in Chemical Engineering or Chemistry related/ Mechanical Engineering
- Experience in customer care having demonstrated a commitment to customer loyalty, engagement, and retention
- Ability to multi-task and perform effectively under pressure
- Excellent communication and presentation skills to effectively respond to customer's requests
- Good spoken and written English communication skills
- High aptitude in Sales and Marketing strategies is preferable

会社概要

自らキャリアを築くことができます。それぞれプロジェクトを任され、キャリアの初期段階から責任のある業務を担うことができます。 世界各地の市場で独自性を持つ当社ブランドは、無数のチャンスを切り開き、自身の信念に従い新たな道を探求することができます。 独創的に考えることができるようなマインドセットを持っている方は、このチャンスを掴み、私たちと共にデジタルな未来を切り開いていきましょう

包括的なDiversity & Inclusion（多様性と一体性）を推進しています。社員一人ひとりのバックグラウンド、経験、才能、知識、創造性といったものの多様性、そしてそれぞれの相違を尊重し合うことが私たちの競争力の基盤となっています。グローバルに事業展開する企業として、約80カ国で120の国籍の人材を雇用しています。全社員のおよそ85%がドイツ国外、また、半数以上が新興国で働いています

役割

●セールスチーム、ディストリビューター、および顧客への新規/または現在の機器の紹介で技術サポート/サービスを提供する

●セールスチームと顧客と一緒にポロジェクトを組み、顧客向けの製品の新しいアプリケーションを見つける

●顧客向けのラボ顧客向けのラボ/製品テストを実施し、機器のフィールドと設置をサポートします

●お客様への技術トレーニングと製品知識サポートの実施

Required Skills

スキル

●化学工学または化学関連/機械工学の学士号

●カスタマーケアの経験、顧客の忠誠心、エンゲージメント、維持への取り組み

●マルチタスクを実行し、プレッシャーの下で効果的に実行する能力

●優れた英語力（書きとコミュニケーション）

●セールスおよびマーケティング戦略の高い適性が望ましい

●JLPT N1, N2 or Native level

Company Description

Those who wish to change jobs

Benefits of our registration

A recruitment agency (job change agent) is a private employment agency approved by the Minister of Health, Labor, and Welfare.
The job change support service is a service in which a career consultant acts as an intermediary between those who wish to change jobs directly for full-time employees or contract employees and companies that are considering hiring.
Today, it is used by many people as one of the options for changing jobs.