

FAE Manager

Job Information

Recruiter
Propel Consulting K.K.

Job ID
84886

Division
Engineering

Industry
Hardware

Job Type
Permanent Full-time

Location
Tokyo - 23 Wards

Salary
Negotiable, based on experience

Refreshed
November 16th, 2026 03:00

General Requirements

Minimum Experience Level
Over 6 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Fluent Level

Minimum Education Level
Bachelor's Degree

Visa Status
Permission to work in Japan required

Job Description

Serve as the primary technical interface to assigned customers

Perform effective technical assessments and qualification Develop and successfully execute customer-specific technical engagements

Deliver very high technical win rate across all engagements

Required Skills

・Analog circuit design or analog CAD experience

・EDA product experience
・Knowledge of SPICE simulator such as Hspice, Spectre…etc

・Experience on using UNIX system
・Experience with IC schematic tools, such as Cadence Virtuos
・Experience with analog simulators such as Spectre, HSPICE, mixed-signal circuit simulation tools, such Cadence AMS Designer

Company Description

Propel Consulting is an Executive Search Company based in Tokyo. We specialise in providing international businesses with bilingual executives and mid-level professionals. Our team of experienced consultants collaborate to identify and service the unique needs of candidates and clients across a wide range of industries. We achieve excellence by developing creative solutions that utilise our broad-reaching networks, technology based tools and relevant expertise. Our innovative approach ensures that we can introduce the best candidates to our clients and the best opportunities to our candidates. We have helped numerous professionals to join some of the leading international companies in Japan. Our experience enables us to provide candidates with the best opportunities available in their industry. We will also provide help and support throughout the entire process including: interview advice, resume tips, compensation negotiation and helping you to resign from your present position. For more information about Propel Consulting, please visit our website: http://www.propel.jp