

【950 ~ 1300万円】Category Manager

ソルベンタムイノベーション株式会社での募集です。 購買のご経験のある方は歓迎で...

Job Information

Recruiter
JAC Recruitment Co., Ltd.

Hiring Company
ソルベンタムイノベーション株式会社

Job ID
1624311

Industry
Medical Device

Company Type
International Company

Job Type
Permanent Full-time

Location
Kanagawa Prefecture

Salary
9 million yen ~ 13 million yen

Work Hours
08:45 ~ 17:15

Holidays
【有給休暇】入社7ヶ月目には最低10日以上 【休日】完全週休二日制 土 日 祝日 GW 年末年始

Refreshed
November 26th, 2026 16:07

General Requirements

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Native Level

Minimum Education Level
Bachelor's Degree

Visa Status
Permission to work in Japan required

Job Description

【求人No NJB2427847】
The Impact You'll Make in this Role

As a Category Manager you will have the opportunity to tap into your curiosity and collaborate with some of the most innovative and diverse people around the world. Here you will make an impact by:

Responsible for the commercial strategic and tactical operational management of contract manufacturing suppliers to ensure

product availability by developing and maintaining a competitive supply base for Solventum.
Manages and partners with suppliers to develop business relationships that deliver effective operational control to agreed performance levels（service/performance cost quality and working capital）via contractual agreements periodic business reviews and scorecards.
Identifies leads implements solutions to complex and multi faceted situations including contract negotiations category strategies supplier management internal/external sources of supply and dual sourcing decisions.
Engages with key affiliates within Solventum [Supply Chain Management Manufacturing Engineering Quality Finance Business team Regulatory etc.] to ensure timely issue resolution and completion of strategic business projects.
Develops continuous supply chain improvement practices to support the focus on delivering improved value and performance levels（e.g. lead time reductions increasing supply chain agility capacity availability cost reductions risk assessments/risk mitigations etc）.
Engages and leads（as needed）: RFP/RFQ process contract negotiations benchmarking activities make vs buy reviews/decisions should cost analysis total cost analysis supply chain mapping and New Product Introduction initiatives.

Required Skills

Your Skills and Expertise

To set you up for success in this role from day one Solventum requires（at a minimum）the following qualifications:

・Bachelor’s Degree or higher from an accredited institution
In addition to the above requirements the following are also required:
・Five（5）years of experience in a third party supply chain and/or category management environment's with demonstrated experience in managing and developing supplier relationships including contract negotiation.
・Business level fluency in English and Japanese both written and spoken with the ability to communicate effectively across diverse stakeholders and functions.

Additional qualifications that could help you succeed even further in this role include:

・Medical device experience and dealing with contract manufacturers
・Leadership decision making problem solving and negotiation skills to include demonstrated success in resolving complex supply chain related issues with multiple stakeholders and win win outcomes when possible.
・Excellent interpersonal communication and team leader/member skills at all levels of the organization.
・Working knowledge of Quality Systems（ISO）within a regulated environment and an ERP system（SAP preferred）.
・Working knowledge of Japanese regulations（PMD Act Subcontract Act Worker Dispatch Act）.
・High understanding of Supply Chain Finance（strong financial acumen）Good Manufacturing Practices（GMP）product validation requirements and Regulatory expectations.
・Experience successfully collaborating with internal and external stakeholders on complex projects.
・Utilizes Artificial Intelligence and generative AI tools to enhance productivity streamline workflows solve business problems and support data driven decision making.

Company Description

ソルベンタムは３Mのヘルスケア部門が独立した企業となっております。ソルベンタムの語源は「solving（解決）」と「momentum（勢い）」という2つの単語にあります。「Solving（解決）」は、画期的な解決策を見出すことへの当社の献身を表しています。当社は医療従事者の声に真摯に耳を傾け、医療従事者のため、そして医療従事者が向上させる世界中の多くの人々の生活のために、決して解決し続けることを止めません。「Momentum（勢い）」は、より迅速で軽快なイノベーションの象徴です。大小を問わず、あらゆる達成を積み重ねることで、当社の勢いは障壁を乗り越え、突破口へと向かいます。ソルベンタム（本社：米国ミネソタ州）は70年以上にわたって医療にイノベーションを提供してきた当社は、お客様の最大の課題の解決に貢献することで、業界を前進させ続けています。私たちは、サービスを提供するすべての人々のためにアウトカムの改善に専念します。そしてそれを原動力としてさらに新しいつながりを作り、新たな突破口を拓いていきます。世界300カ所以上のオフィスや施設で、お客様やパートナーと密接に協力し、国境を越えて前向きな医療成果を生み出しています。共通のビジョンを実現するために、当社はあらゆるバックグラウンドから多様な才能と視点を活用し、お客様の緊急の課題に取り組むだけでなく、将来のニーズを予測しています。ソルベンタムは、世界中のプロフェッショナルの勇気と無限の洞察力を頼りに、お客様やお客様を信頼する人々のために卓越した成果を達成します。医療の課題が未解決のままである限り、私たちはそれに共感し、仕事を通じて数え切れないほどの人々の生活を改善できるという、ゆるぎない信念をもって、みなさまをサポートします。