

PR/110962 | Sales Supervisor

Job Information

Recruiter
JAC Recruitment India

Job ID
1623979

Industry
Other (Trade)

Job Type
Permanent Full-time

Location
India

Salary
Negotiable, based on experience

Refreshed
November 24th, 2026 10:41

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Basic Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Requirement: Looking for candidates who have strong connections with Corporate Functions and General Affairs (Administration) departments.
Prior sales experience in related industries is required.
-Vending Machine Industry.
-Managed Office / Flexible Workspace Providers.
-Corporate Cafeteria & Food Court Digital Management Platforms.

-Will require to go out at least three days a week and visit customers on-site.

This position’s main responsibility is to find customers who will allow us to install our vending machines and take care of the existing customers. And Lead and Management Sales Team (2-3 ppl)

Expands new customer

-Research & manage potential customers information

-Arranging appointment by call, texting, e-mail

-Meeting, explaining and discussing our service details with customer

-Finding suitable place to install Vending Machines

-Preparing and making Contracts

-Processing documents for installing Vending Machine.

Following up existing customer

-By texting, calling, e-mail or face to face.

-Sharing issues to other departments

-Propose moving location of Vending Machine to customer and inside company, when the Sales Amount was low, or there were more suitable locations

-Arrange recalling Vending Machine as needed

Management & Reporting work

-Reporting weekly Sales team activity to Japanese GM

-Achieving monthly and yearly targets

-Making documents relate to installing, moving or recalling vending machine from Sales Staff

-Managing contracts of installing Vending Machine and other appendixes

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description