

PR/096449 | Chief Technology Officer

Job Information

Recruiter
JAC Recruitment Vietnam Co., Ltd

Job ID
1623964

Industry
IT Consulting

Job Type
Permanent Full-time

Location
Vietnam

Salary
Negotiable, based on experience

Refreshed
November 24th, 2026 10:26

General Requirements

Minimum Experience Level
Over 10 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Location

Hanoi, Vietnam

Company Overview
A multinational technology corporation delivering advanced ICT infrastructure, networking solutions, cloud technologies, and digital transformation services to enterprise customers worldwide.

Job Responsibilities

- Develop and maintain senior-level relationships with key technology decision-makers, including CIOs, CTOs, IT leaders, and enterprise architects across target industries.

- Act as a trusted technology advisor, facilitating executive briefings, industry forums, solution workshops, and strategic discussions on digital transformation initiatives.
- Assess customer business challenges and translate them into technology strategies and long-term solution roadmaps.
- Lead the technical direction and solution architecture for enterprise ICT projects covering network, optical, infrastructure, and management platforms.
- Provide oversight and guidance for complex bids, large-scale tenders, and multi-technology integration projects throughout the pre-sales lifecycle.
- Mentor and support solution consultants and technical sales teams to ensure successful project delivery and customer engagement.
  Monitor market developments, emerging technologies, and industry trends to identify business opportunities and strengthen competitive positioning.
- Collaborate with sales, product, and partner management teams to drive revenue growth and expand market penetration.

Job Requirements

- At least 5 years of experience in a senior technology leadership position such as CTO, Enterprise Architect, Technical Director, or similar within global technology vendors, ICT companies, or major system integrators.
- Solid experience engaging with executive stakeholders and establishing trusted partnerships with technology leaders across sectors such as banking, financial services, public sector, utilities, energy, transportation, or large enterprises.
- Proven capability in managing cross-functional technical teams and leading complex solution design and pre-sales activities for large-scale projects.
- Strong expertise in enterprise networking technologies, including routing, switching, wireless solutions, and cybersecurity platforms.
- Good understanding of optical networking and transmission technologies, including fiber access and transport solutions.
- Hands-on knowledge of data center infrastructure, enterprise storage, servers, collaboration tools, and digital workplace technologies.
  Familiarity with network management, IT operations, automation platforms, and infrastructure monitoring systems.
- Bachelor's degree or above in Computer Science, Information Technology, Telecommunications, Electrical Engineering, or a related discipline.
- Strong English communication skills with the ability to present technical concepts effectively to both technical and business audiences.
  Excellent stakeholder management, presentation, and negotiation capabilities.

Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.
#LI-JACVN

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Company Description