

PR/096303 | Senior Project Developer Manager

Job Information

Recruiter
JAC Recruitment Vietnam Co., Ltd

Job ID
1623953

Industry
Petrochemical, Energy

Job Type
Permanent Full-time

Location
Vietnam

Salary
Negotiable, based on experience

Refreshed
November 24th, 2026 10:26

General Requirements

Minimum Experience Level
Over 6 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

- Location: Ho Chi Minh City / Hanoi
- Openings: 2
- Industry: Renewable Energy / Solar PV / Wind Power

About the Company

Our client is a leading international company with operations in Vietnam, focusing on the development and investment of new-energy projects. The company is expanding its renewable-energy portfolio in Vietnam and works across project development, greenfield development, M&A and strategic partnerships with local project developers.

Key Responsibilities

- Lead the development of new-energy projects, including solar PV and wind power.
- Screen, evaluate and assess potential projects and investment opportunities.

- Secure project development rights through greenfield development and M&A.
- Lead internal project evaluation and approval processes.
- Negotiate and facilitate joint development agreements and equity acquisition agreements with project developers.
- Manage projects throughout the development process through to financial close and execution.
- Build and maintain relationships with developers, investors, authorities and other key stakeholders.
- Conduct commercial and technical assessment of potential projects.
- Support project strategy, cost evaluation and contract-risk assessment.

Requirements

- Bachelor's degree or above in Electrical Engineering, Renewable Energy, Civil Engineering, Construction Management or related fields.
- 8+ years of experience in renewable-energy projects.
- Proven experience delivering at least three 50MW+ solar or wind projects as an EPC Project Manager or Development Director.
- Strong understanding of Vietnam's power-sector planning, EVN grid-connection procedures, MOIT approval processes and environmental regulations.
- Strong knowledge of EPC cost breakdown, budget control and contract-risk identification.
- PMP or Class-1 Constructor (M&E) certification is an advantage.
- Professional working proficiency in Vietnamese and English and/or Chinese.
- Able to read and understand technical and contractual documents in English.
- Willing to travel frequently and work on project sites when required.
- Strong cross-cultural leadership, negotiation and execution capabilities.
- Results-oriented and commercially minded.

Preferred Background

- Candidates with a proven track record in developing 50MW+ solar PV or wind projects in Vietnam will be highly preferred.

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Company Description