

PR/120822 | Sales Representative

Job Information

Recruiter
JAC Recruitment Thailand

Job ID
1623944

Industry
Other (Trade)

Job Type
Permanent Full-time

Location
Thailand

Salary
Negotiable, based on experience

Refreshed
November 24th, 2026 10:22

General Requirements

Minimum Experience Level
Over 1 year

Career Level
Mid Career

Minimum English Level
Daily Conversation Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Sales Representative - Chemicals Trading

Location: Bangkok (Sathorn Area)
Employment Type: Full-time
Salary: 30,000 - 40,000 THB per month

About the Opportunity

Our client is a well-established international trading company seeking a **Sales Representative** to join its Chemicals business team. This role offers exposure to both domestic and international trading operations, business development, and supply chain coordination within a dynamic multinational environment.

Key Responsibilities

- Manage domestic and international trading activities, including coordination with customers, suppliers, and logistics partners.
- Handle trading documentation and support import/export processes.
- Monitor inventory levels and coordinate related supply chain activities.
- Analyze business performance, market trends, and sales forecasts.
- Develop new business opportunities by identifying potential customers and new product applications.
- Expand and strengthen business relationships with customers, suppliers, and business partners.
- Coordinate with internal departments and external stakeholders to ensure smooth execution of business transactions.
- Support ongoing commercial activities and contribute to business growth initiatives.

Qualifications

- Bachelor's degree or higher in any related field.
- Experience in a trading company, chemical industry, or automotive-related business is advantageous.
- Strong communication and coordination skills.
- Friendly personality with logical and analytical thinking abilities.
- Proactive attitude and willingness to learn.
- English proficiency required.
- Chinese or Japanese language skills will be considered a strong advantage.

Benefits

- Company Car
- Performance-based bonus
- Provident Fund
- Group Life Insurance
- Overtime Allowance
- Annual Health Check-up
- Flu Vaccination Program
- Company Outing and Team Activities
- Additional employee benefits

Interested applicants, please click **APPLY NOW**. Only shortlisted candidates will be contacted due to the high volume of applications.

#LI-JACTH

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Company Description