

PR/161424 | Senior Field Application Engineer (Automotive & E-Mobility Connectivity Solutions)

Job Information

Recruiter
JAC Recruitment Malaysia

Job ID
1623927

Industry
Other (Manufacturing)

Job Type
Permanent Full-time

Location
Malaysia

Salary
Negotiable, based on experience

Refreshed
November 24th, 2026 10:18

General Requirements

Minimum Experience Level
Over 10 years

Career Level
Mid Career

Minimum English Level
Fluent Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Company Overview

Our client is a global technology leader specializing in advanced connectivity and interconnect solutions that support some of the world's most innovative industries, including automotive, e-mobility, industrial automation, telecommunications, cloud infrastructure, networking, data centers, and consumer electronics.

With a strong global footprint across research & development, manufacturing, and customer support operations, the company partners with leading OEMs, EMS providers, automotive manufacturers, and technology companies to deliver high-performance connectors, cable assemblies, and interconnect solutions that enable next-generation electronic systems.

As part of its ASEAN growth strategy, the company is investing in strengthening its technical presence across Malaysia and Indonesia, particularly within the rapidly expanding automotive and e-mobility sectors.

Key Responsibilities

- Serve as the primary technical expert for connectivity and interconnect solutions across Malaysia and Indonesia.
- Drive design-in and design-win activities by working closely with customer R&D, engineering, and product development teams.
- Support customers from concept development through qualification and mass production.
- Conduct technical presentations, product demonstrations, architecture reviews, and training programs.
- Develop application-specific interconnect solutions for automotive, industrial, and electronics applications.
- Provide technical consultation regarding electrical, mechanical, and thermal performance requirements.
- Troubleshoot technical issues and coordinate with global engineering teams to resolve customer challenges.
- Gather customer feedback and market requirements to support future product development initiatives.
- Support territory growth strategy across Malaysia and Indonesia.
- Identify and develop new business opportunities within automotive, EV, battery management, industrial electronics, and manufacturing sectors.
- Work closely with OEMs, EMS providers, distributors, and key industry stakeholders.
- Support demand creation activities and expand strategic customer engagement.
- Monitor market trends, industry developments, competitor activities, and emerging technologies.
- Provide technical input for commercial proposals, solution recommendations, and strategic account planning.
- Collaborate closely with sales teams to grow revenue and achieve business objectives.

Requirements

- Bachelor's Degree in Electrical Engineering, Electronics Engineering, Mechanical Engineering, or related disciplines.
- Minimum 7-10 years of experience in Field Application Engineering, Technical Sales Support, Design Engineering, Product Engineering, or Customer-Facing Engineering roles.
- Experience within connectors, interconnect solutions, electronic components, semiconductor, industrial automation, automotive electronics, or related industries.
- Strong understanding of design-in, design-win, and new product introduction (NPI) processes.
- Experience supporting OEM, EMS, automotive, industrial, or technology customers.
- Knowledge of automotive electronics, battery management systems (BMS), EV charging systems, vehicle controllers, or power distribution systems would be highly advantageous.
- Ability to read and interpret technical drawings, specifications, and engineering documentation.
- Strong understanding of electrical, mechanical, and thermal design considerations.
- Excellent customer engagement, technical presentation, and stakeholder management skills.
- Strong problem-solving and analytical capabilities.
- Ability to work independently while collaborating effectively across global teams.
- Willingness to travel extensively throughout Malaysia and Indonesia (up to 50%).

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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