

PR/161419 | Sales Assistant Manager (Food Ingredients)

Job Information

Recruiter
JAC Recruitment Malaysia

Job ID
1623924

Industry
Other (Trade)

Job Type
Permanent Full-time

Location
Malaysia

Salary
Negotiable, based on experience

Refreshed
November 24th, 2026 10:18

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Fluent Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Company and Job Overview
A global trading and technology solutions company specializing in food ingredients, chemicals, life sciences, electronics, and sustainable materials is seeking a Sales Assistant Manager to drive business growth within its Food Ingredients Division by developing new business opportunities and managing key accounts in the food and beverage manufacturing industry.

Job Responsibilities

- Achieve annual sales targets by managing existing accounts and developing new customers and markets
- Drive business growth through market analysis, competitor insights, and identifying new opportunities
- Prepare costing and pricing strategies to ensure profitability (gross profit achievement)
- Build and maintain strong relationships with customers and suppliers, including handling inquiries and claims independently

- Oversee operational efficiency, including inventory planning, forecasting, and timely issue resolution
- Manage financial aspects such as credit limits, accounts, and ensuring timely collections with no bad debts
- Ensure compliance with company values, legal/ethical standards, and support team leadership/mentoring of junior staff

Job Requirements

- Bachelor’s Degree in Food Technology, Food Science, Nutrition, or a related field
- Minimum 5 years of relevant working experience
- Strong ability to prioritize tasks and respond promptly to inquiries
- Good problem-solving skills with a sense of urgency in handling customer matters
- Excellent communication and negotiation skills
- Applicants must be Malaysian citizens or possess valid working rights in Malaysia

Interested applicants, feel free to click APPLY NOW.

#LI-JACMY

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: https://www.jac-recruitment.my/privacy-policy
Terms and Conditions Link: https://www.jac-recruitment.my/terms-of-use

Company Description