

PR/161388 | PRODUCT SPECIALIST (PHARMACEUTICAL INDUSTRY) - BASED IN JOHOR

Job Information

Recruiter
JAC Recruitment Malaysia

Job ID
1623904

Industry
Pharmaceutical

Job Type
Permanent Full-time

Location
Malaysia

Salary
Negotiable, based on experience

Refreshed
November 24th, 2026 10:18

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Fluent Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

COMPANY OVERVIEW

A well-established pharmaceutical company dedicated to advancing healthcare through high-quality therapeutic products is seeking a Product Specialist to deliver effective solutions and support the company's growth in an expanding market. The environment supports individuals who enjoy building strong professional relationships, analyzing market dynamics, and growing within a performance-focused setting.

JOB RESPONSIBILITIES

- Promote assigned drug products to doctors, pharmacists, nurses, and other healthcare professionals within the designated territory.
- Drive sales performance by executing sales strategies, developing new business opportunities, and achieving territory targets

- Build and maintain long-term relationships with healthcare professionals and stakeholders across hospitals, clinics, and pharmacies.
- Conduct product presentations and activities aligned with industry needs.
- Monitor market conditions, competitor activities, and prescriber behavior to provide timely insights supporting strategic decisions.

JOB REQUIREMENTS

- Possesses Bachelor's Degree / Diploma in Life Sciences, Pharmaceutical Chemistry, Healthcare or equivalent.
- Preferably with at least 2 years of experience in Pharmaceutical Sales or Healthcare Services, passionate in providing pharmaceutical solutions to healthcare sector.
- Strong communication, presentation, and interpersonal skills
- Customer-focused, results-driven, and able to work independently.
- Willing to travel for Customer Visits and Consultation.

Interested candidates are welcomed to apply online.

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#statejohor

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Company Description