【外資系金融】暗号資産オペレーションマネージャー｜年収2,000万円も目指せる

務改革・自動化やチェンジマネジメントを通じ、オペレーション改善をリード

Job Information

Recruiter
Morgan McKinley

Job ID
1623874

Industry
Bank, Trust Bank

Job Type
Permanent Full-time

Location
Tokyo - 23 Wards

Salary
Negotiable, based on experience

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General Requirements

Minimum Experience Level
Over 6 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Business Level

Minimum Education Level
Bachelor's Degree

Visa Status
Permission to work in Japan required

Job Description

日本市場で事業を拡大する外資系金融サービス企業にて、暗号資産のグローバル取引を支えるオペレーションマネージャーを募集します。

年収2,000万円も目指せるハイクラスポジションで、欧州・アジアの海外チームと連携しながら、国際的な金融市場の最前線で活躍できます。

暗号資産や伝統的な金融市場でのオペレーション経験を持ち、グローバルな環境で専門性とキャリアをさらに高めたい方におすすめです。

主な職務内容

- 暗号資産トレーディングオペレーション全般の管理
- 日次取引残高のモニタリング・管理

- 支払処理、取引照合（リコンシリエーション）、決済業務
- 取引・決済に関する顧客からの問い合わせ対応
- エンドツーエンドのトレードライフサイクル管理
- 顧客、カストディアン、暗号資産取引所との連携・調整
- 複数通貨の銀行口座管理および国際送金の支援
- 欧州・アジアの地域オペレーションチームとの協働
- 業務フローの改善・最適化、プロセス自動化の推進
- 業務改革・チェンジマネジメント施策の支援
- 海外チームと連携した新規事業の立ち上げ・業務体制の整備

Join an expanding **international financial services institution** as a **Digital Asset Operations Manager**, supporting global trading activities and playing a key role in the rapidly evolving digital asset market.

This Tokyo-based permanent opportunity is suited to experienced professionals with backgrounds in **digital asset operations, cryptocurrency trading operations, global markets, trade lifecycle management or financial services operations**.

You will work at the forefront of the **digital asset trading industry**, helping ensure that trading activities are supported by accurate, efficient and reliable operational processes.

The role covers the **end-to-end trade lifecycle**, including daily trade balance management, payments, reconciliations, client enquiries and transaction monitoring.

Working within a cross-border environment, you will coordinate with **clients, custodians, exchanges and internal trading teams** to ensure smooth and timely operational execution.

A central responsibility involves monitoring daily trading activities and ensuring that operational processes support the accurate processing and settlement of transactions.

You will oversee **multi-currency bank accounts and international payment activities**, helping maintain the timely movement of funds across markets.

The position requires close collaboration with **regional teams in Europe and Asia**, providing exposure to international trading operations and different market practices.

You will contribute to improving operational workflows, identifying inefficiencies and supporting changes that strengthen the effectiveness of daily trading operations.

As the organisation expands its presence in Japan, you will also support **new business launches and operational readiness activities** in collaboration with cross-regional teams.

The successful candidate will bring at least **five years of experience in a global markets environment**, with the ability to manage trading operations across multiple regions and asset classes.

Experience in **digital asset operations or traditional financial market operations** is particularly relevant, providing the practical foundation needed to manage complex trading workflows.

A strong understanding of **trade reconciliation, payment processing, client servicing and operational controls** will help you contribute effectively to the role.

You will also have opportunities to participate in **business transformation, process automation and change management initiatives**, helping build more efficient and scalable operational processes.

Business-level Japanese and English, both written and spoken, are required to communicate effectively with domestic stakeholders and international colleagues.

The organisation combines the stability of an established financial services business with a **dynamic, start-up-style culture**, creating opportunities to influence operational processes as its Japanese business grows.

Employees benefit from **remote working and work-from-home options, flexitime, casual clothing, permission for side businesses and minimal overtime**.

For professionals seeking a **Digital Asset Operations, Crypto Trading Operations, Global Markets Operations or Trade Support role in Tokyo**, this opportunity offers exposure to international financial markets and the expanding digital asset industry.

Key Responsibilities

- Manage daily **digital asset trading operations** and support the accurate processing of transactions.
- Monitor and maintain **daily trade balances** across relevant trading activities.
- Coordinate **payment processing and transaction reconciliations** to support accurate financial operations.
- Handle **client enquiries** relating to trading activities, payments and operational matters.
- Monitor the **end-to-end trade lifecycle**, ensuring that transactions progress through the required operational stages.
- Liaise with **clients, custodians and exchanges** to support smooth and timely trade processing.
- Coordinate with internal and external stakeholders to resolve **trade-related operational issues**.

- Oversee **multi-currency bank accounts** used for international financial activities.
- Support the timely execution of **cross-border payments and fund movements**.
- Collaborate with **regional operations teams across Europe and Asia** to maintain effective daily workflows.
- Identify opportunities to improve **operational efficiency, process consistency and trading support activities**.
- Contribute to **workflow optimisation and process automation initiatives**.
- Support **business transformation and change management activities** affecting trading operations.
- Work with cross-regional teams to support **new business launches and operational processes**.
- Help maintain effective coordination between **trading operations, clients, custodians and exchanges**.
- Contribute to the development of **scalable operational workflows** as the organisation expands its digital asset business in Japan.

Required Skills

必須条件 経験・資格：

- グローバルマーケット環境での実務経験5年以上
- 複数地域・アセットクラスにまたがる金融取引の実務経験
- エンドツーエンドのトレードライフサイクル管理・統括能力
- 取引残高、支払、照合、決済に関する高度な専門知識
- 暗号資産または伝統的金融市場でのオペレーション経験
- 顧客、カストディアン、取引所、海外チームとの高度な調整・折衝能力
- 複数通貨の資金管理・クロスボーダー決済に関する実務知識
- オペレーションプロセスの改善・最適化を推進した経験

ソフトスキル：

- 優れた分析力・問題解決能力
- 高いコミュニケーション能力と調整力
- 業務改善に主体的に取り組む姿勢
- 柔軟性、協調性、変化への適応力

語学力：

- **日本語：**ビジネスレベル（読み書き会話）
- **英語：**ビジネスレベル（読み書き会話）

歓迎条件

- 業務改革（Business Transformation）の実績
- プロセス自動化の導入・推進経験
- チェンジマネジメントの経験

採用企業について
外資系金融。

安定した事業基盤とスタートアップのような柔軟な企業文化を兼ね備え、現在、日本市場で事業を拡大しています。

業務改革、プロセス自動化、チェンジマネジメントなど、オペレーション体制の改善・高度化に関わる機会があります。

在宅勤務可、フレックスタイム制あり。

この求人がおすすめの理由

- 成長するデジタルアセット市場の最前線で活躍できる
- グローバルなトレーディング業務に携われる
- 業務改革・プロセス自動化を推進できる
- 新規事業の立ち上げに参画できる
- 欧州・アジアの海外チームと協働できる
- 暗号資産・金融市場での専門性を活かせる
- **年収2,000万円も目指せるハイクラスポジション**

Required Skills and Qualifications**Experience:**

- At least **five years of professional experience in a global markets environment**.
- Ability to manage the **end-to-end trade lifecycle** across multiple regions and asset classes.
- Practical understanding of **financial markets trading operations and transaction processing**.
- Ability to coordinate **trade balances, payments, reconciliations and operational monitoring**.
- Experience working with or supporting **international trading activities and cross-border financial operations**.
- Ability to collaborate with **clients, custodians, exchanges or relevant financial market counterparties**.
- Understanding of **multi-currency banking and international payment workflows**.
- Ability to manage operational priorities and support the timely resolution of **trade-related issues**.
- Experience working with **regional or international stakeholders** in a financial services environment.

Soft Skills:

- Strong **analytical thinking and operational problem-solving abilities**.
- Excellent **communication and stakeholder coordination skills**.
- High level of **accuracy and attention to detail** when handling trading and payment activities.
- Ability to work effectively with **international and cross-functional teams**.
- Proactive approach to **improving processes and resolving operational challenges**.
- Strong **organisational and time-management skills** in a fast-moving trading environment.
- Adaptability and a collaborative mindset suited to a **growing, entrepreneurial financial services organisation**.
- Ability to balance **operational efficiency, reliability and changing business priorities**.

Language Requirements:

- **Japanese:** Business-level written and spoken proficiency required.
- **English:** Business-level written and spoken proficiency required for collaboration with international teams and

counterparties.

Preferred Skills & Qualifications

- Hands-on experience in **digital asset operations or cryptocurrency trading operations**.
- Practical experience in **traditional financial markets operations**, including multi-asset trading environments.
- Strong track record in **business transformation and operational process improvement**.
- Experience implementing or supporting **process automation initiatives**.
- Experience participating in **change management programmes** within financial services.
- Familiarity with **digital asset exchanges, custody arrangements and trading workflows**.
- Experience coordinating **trade reconciliation and settlement-related processes**.
- Exposure to **multi-currency payments and international banking operations**.
- Experience working with **regional teams across Europe and Asia**.
- Ability to support **new business launches and operational workflow development**.
- Experience in an **international financial institution or growing financial services business**.
- A **bachelor's degree** and a broader professional background of **more than six years**, consistent with the role's mid-to-senior career profile.

About the Company
Our client is an **international financial services institution** with an expanding presence in Japan.

The organisation combines a **solid, established business foundation** with the energy and adaptability of a start-up-style working culture.

Its business operates within the evolving **digital asset trading market**, providing opportunities to work on financial operations connected to international trading activities.

The company maintains relationships and operational collaboration across **international financial markets**, supporting cross-border business activities.

Its teams work closely with colleagues in **Europe and Asia**, creating a genuinely international environment for financial services professionals.

The organisation places importance on developing efficient operational processes that support its trading activities and business expansion.

As the Japanese business grows, employees have opportunities to contribute to **new workflows, operational improvements and business launches**.

The company values professionals who can combine **financial markets knowledge, operational expertise and practical problem-solving skills**.

Its evolving business environment offers opportunities to participate in **process automation, change management and operational transformation**.

Employees also benefit from **remote working options, flexitime, casual clothing, permission for side businesses and minimal overtime**, supporting a flexible and modern working environment.

Why You'll Love Working Here

- Work at the forefront of the **rapidly evolving digital asset trading market**.
- Join an **international financial services institution** expanding its presence in Japan.
- Gain exposure to **global trading operations and multiple asset classes**.
- Collaborate directly with **international teams across Europe and Asia**.
- Use your **Japanese and English language skills** in a cross-border financial services role.
- Develop expertise in **digital asset operations and cryptocurrency trading workflows**.
- Manage important **end-to-end trade lifecycle activities**.
- Gain experience working with **clients, custodians and exchanges**.
- Strengthen your knowledge of **trade reconciliation, international payments and multi-currency operations**.
- Participate in **business transformation and process automation initiatives**.
- Help design and improve **operational workflows** as the business expands.
- Support **new business launches** in collaboration with international colleagues.
- Work in an organisation combining **established financial services capabilities with a start-up culture**.
- Benefit from **remote working and work-from-home options**.
- Enjoy a **flexitime working arrangement**.
- Work in a **casual clothing environment**.
- Benefit from **permission for side businesses and minimal overtime**.
- Develop your career in a **Tokyo-based permanent position** within the growing digital asset and global financial markets industry.

Company Description

Morgan McKinleyは国際的な人材コンサルティング会社として、さまざまな業界・分野をリードする採用企業様と、スペシャリストとしてのスキルを有する人材とを結びつけるお手伝いをしています。1988年の創立以来、Morgan McKinleyの名は、「卓越した質のサービス」「市場知識の豊富さ」「No.1企業であり続けようとする強い意志」、そして何よりも「実績」を体現する会社として知られています。

リクルーティング スペシャリストである弊社コンサルタントまでお気軽にお問い合わせください。