【外資系金融】マーケットオペレーションズマネージャー

マネジメント経験はなくても応募可。少人数チームでリーダーシップ経験を積めます。

Job Information

Recruiter
Morgan McKinley

Job ID
1623672

Industry
Bank, Trust Bank

Job Type
Permanent Full-time

Location
Tokyo - 23 Wards

Salary
Negotiable, based on experience

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General Requirements

Minimum Experience Level
Over 6 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Business Level

Minimum Education Level
Bachelor's Degree

Visa Status
Permission to work in Japan required

Job Description

少人数体制の外資系金融機関にて、**日本のマーケットオペレーションチームを率いるマネージャー**を募集します。

本ポジションの魅力は、**少人数の組織ならではのフラットで柔軟な職場環境**と、シニアマネジメントや海外・地域統括チームとの距離の近さです。

マネジメント経験はなくても応募可。

チームマネジメントに加え、**新規金融商品の導入や業務改善、規制対応**など幅広いプロジェクトにも携わることができ、自身の経験やアイデアを業務に反映しやすい環境です。

また、**リモートワークやフレックスタイム**など、柔軟な働き方も魅力の一つ。金融機関でのオペレーション経験を活かし、マネジメントとして次のステップを目指したい方におすすめのポジションです。

主な職務内容

- 銀行・証券商品に関するマーケットオペレーションの日常業務管理
- 金融取引の正確かつ期限内の処理、照合業務、内部統制の監督
- オペレーション上の問題の特定、調査および解決
- 社内外のステークホルダーや海外・地域統括チームとの連携
- 新規金融商品の導入、業務プロセス改善、規制対応プロジェクトへの参画
- チームメンバーの指導、コーチング、育成

Join an international **financial services institution** as a **Market Operations Manager**, leading a small team responsible for supporting banking and securities products in Tokyo.

This permanent opportunity offers an experienced **financial markets operations professional** the chance to oversee daily operational activities, manage a team and contribute to the effective delivery of banking and securities services.

The position focuses on **market operations, securities operations, banking operations, transaction processing, operational controls, reconciliations and regulatory governance** within an international financial institution.

You will be responsible for ensuring that daily market operations are completed **accurately, efficiently and within agreed timelines**, maintaining reliable operational processes across the products supported by the team.

A central part of the role involves monitoring **operational controls, reconciliations and governance activities** , identifying potential issues and supporting their effective resolution.

You will lead a small team of operations professionals, providing guidance, coaching and training to maintain strong operational standards and support the professional development of team members.

The role requires close collaboration with **internal stakeholders, external business partners and regional colleagues** , helping to deliver consistent and sustainable operational outcomes.

You will participate in regional initiatives involving **new product launches, operational process improvements and regulatory implementation projects**, contributing your knowledge of banking and securities operations.

Working within a highly regulated financial services environment, you will apply strong attention to detail and sound operational judgement to support accurate transaction processing and effective control procedures.

The position provides valuable exposure to **senior management and regional teams** , allowing you to contribute to operational discussions and initiatives beyond day-to-day processing activities.

As the leader of the Japan Market Operations team, you will balance hands-on operational oversight with **people management, stakeholder coordination and continuous process improvement**.

Strong **Japanese-English bilingual communication skills** are essential, as you will collaborate with colleagues and stakeholders across domestic and international financial markets.

The successful candidate will bring at least **five years of experience in financial markets, securities, banking or related operations**, alongside the ability to guide a team and manage operational priorities effectively.

Experience within an **international financial institution** will be particularly valuable, especially when coordinating with regional teams on operational change and regulatory projects.

The organisation offers a working environment with **remote working options, flexible hours, minimal overtime, casual clothing and permission for side businesses**, supporting a sustainable approach to professional and personal commitments.

This is an excellent opportunity for a **Market Operations Manager, Securities Operations Manager, Banking Operations Manager or experienced Financial Markets Operations professional** seeking a leadership role within an international financial services organisation in Tokyo.

Key Responsibilities

- Lead and oversee the daily activities of a **Market Operations team** supporting banking and securities products.
- Ensure **financial market transactions** are processed accurately, efficiently and within agreed operational timelines.
- Monitor **operational controls, transaction reconciliations and governance procedures** to maintain effective day-to-day operations.
- Identify operational issues and support their timely investigation, escalation and resolution.
- Maintain strong attention to **operational accuracy, process reliability and control effectiveness** in a regulated financial services environment.
- Build productive relationships with **internal stakeholders, external counterparties and business partners** .
- Collaborate with **regional operations teams** to support consistent and sustainable operational outcomes.
- Participate in projects relating to **new financial product launches** and associated operational requirements.
- Contribute to **process improvement initiatives** designed to enhance efficiency, accuracy and operational resilience.
- Support the implementation of **regulatory changes and related operational requirements** .
- Provide day-to-day **leadership, guidance and operational support** to team members.

- Develop team capabilities through **coaching, training and knowledge-sharing activities**.
- Coordinate operational priorities and support effective communication between **local management and regional stakeholders**.
- Maintain visibility of operational performance, outstanding issues and key priorities for relevant stakeholders.
- Contribute to a collaborative team culture focused on **operational excellence, accountability and continuous improvement**.

Required Skills

必須条件 経験・資格：

- 金融市場、証券、銀行、または関連するオペレーション業務の経験 5年以上
- 金融取引処理およびオペレーション業務に関する実務知識
- 銀行・証券商品のオペレーションに関する知識
- 内部統制、取引照合、ガバナンスに関する理解

ソフトスキル：
- 正確性、細部への注意力
- 問題解決能力
- リーダーシップ
- 社内外のステークホルダーとのコミュニケーション能力

語学力：
- **日本語：**ビジネスレベル以上（読み書き・会話）
- **英語：**ビジネスレベル（読み書き・会話）

歓迎条件
- 国際的な金融機関でのマーケットオペレーション経験
- 銀行・証券オペレーションチームのマネジメント経験
- 海外拠点との協働経験
- 新規金融商品の導入や業務プロセス改善プロジェクトの経験

採用企業について
外資系金融。

機関投資家や法人顧客向けに、国際的な金融市場で幅広い金融サービスを提供しています。

日本オフィスは比較的小規模な組織体制で、社員が幅広い業務に関わり、各自の専門性を発揮できる環境です。

また、リモートワーク、フレックスタイム、残業少なめ、服装自由、副業可といった制度を通じて、柔軟な働き方を支援しています。

この求人がおすすめの理由
- 日本のマーケットオペレーションチームを統括する**マネジメントポジション**
- 経営陣や海外拠点と直接連携できる
- 銀行・証券商品の**幅広いオペレーション業務**に携われる
- **新規商品導入**や業務改善、規制対応プロジェクトに参画できる
- 少人数ならではの**フラットで柔軟な職場環境**
- **リモートワーク**・フレックスタイムなど柔軟な働き方が可能

Required Skills and Qualifications**Experience:**
- **Minimum five years of experience** in financial markets, securities, banking or related operations.
- Practical understanding of **financial market transaction processing and operational workflows**.
- Experience supporting **banking products, securities products or related financial services operations**.
- Knowledge of **operational controls, reconciliations and governance processes**.
- Experience working in a **regulated financial services environment** where accuracy and compliance are essential.
- Ability to oversee daily operational activities and ensure transactions are completed within agreed timelines.
- Experience coordinating with **internal stakeholders and external business partners**.
- Ability to support the investigation and resolution of **operational issues and process exceptions**.
- Capability to lead and support a small operations team through **guidance, coaching and knowledge sharing**.

Soft Skills:
- Excellent **attention to detail**, particularly when working with financial transactions and operational controls.
- Strong **organisational and prioritisation skills** when overseeing daily operational activities.
- Effective **leadership and people development skills** to guide and support team members.
- Clear, proactive **communication and stakeholder management abilities**.
- Collaborative mindset when working with **local colleagues, regional teams and external stakeholders**.
- Strong **problem-solving skills and operational judgement** when addressing process issues.
- Commitment to **accuracy, accountability and continuous operational improvement**.

Language Requirements:
- **Japanese:** Business-level written and verbal communication skills required for local operations and stakeholder coordination.
- **English:** Business-level written and verbal communication skills required for regional collaboration and international business communication.

Preferred Skills & Qualifications
- Experience in **market operations within an international financial institution**.
- Previous responsibility for **leading or supervising a small banking or securities operations team**.
- Experience supporting **institutional or corporate financial services clients**.
- Exposure to **regional or cross-border financial operations**.
- Experience participating in **new product launches** and the development of associated operational processes.

- Familiarity with **operational process improvement projects** in financial markets or banking.
- Experience supporting **regulatory implementation initiatives** within financial services.
- Strong understanding of **transaction reconciliations, operational governance and control frameworks**.
- Experience collaborating with **senior management and regional stakeholders**.
- A bachelor's degree and a broader professional background of **six or more years in financial services**, consistent with the role's mid-career profile.

About the Company
Our client is an **international financial services institution** providing a broad range of financial services to institutional and corporate clients across global markets.

The organisation operates with a relatively small team structure, creating an environment where employees can gain exposure to multiple aspects of financial services operations.

Its business supports **banking and securities products**, with a focus on providing reliable services to institutional and corporate clients.

The Japan Market Operations function plays an important role in maintaining **accurate transaction processing, effective operational controls and dependable service delivery**.

The company works across international markets, creating opportunities for collaboration between **Japan-based professionals and regional colleagues**.

Its operational environment requires close attention to **financial services governance, transaction accuracy and regulatory requirements**.

The organisation offers the opportunity to work closely with **senior management**, providing visibility into operational priorities and business developments.

As a Market Operations Manager, you will lead the Japan team while contributing to projects involving **new products, process improvements and regulatory implementation**.

The company also offers a working environment that supports flexibility through **remote working, flexible hours, minimal overtime, casual clothing and permission for side businesses**.

Why You'll Love Working Here
- Lead a **Market Operations team in Japan** within an international financial services institution.
- Gain direct exposure to **senior management and regional colleagues**.
- Take responsibility for **banking and securities operations** across a range of financial products.
- Develop your leadership experience through **team management, coaching and training**.
- Work in a relatively small organisation where your contribution can have a visible impact.
- Collaborate with **international stakeholders and regional operations teams**.
- Participate in **new product launches and operational change initiatives**.
- Contribute to **regulatory implementation and operational governance projects**.
- Build on your expertise in **financial markets operations, reconciliations and operational controls**.
- Support the continuous improvement of **transaction processing and operational efficiency**.
- Benefit from **remote working and work-from-home options**.
- Enjoy **flexible working hours**.
- Work in an environment with **minimal overtime**.
- Benefit from a **casual clothing policy**.
- Take advantage of a workplace where **side businesses are permitted**.
- Pursue a **permanent management career opportunity in Tokyo** within an international financial services organisation.

Company Description

Morgan McKinleyは国際的な人材コンサルティング会社として、さまざまな業界・分野をリードする採用企業様と、スペシャリストとしてのスキルを有する人材とを結びつけるお手伝いをしています。1988年の創立以来、Morgan McKinleyの名は、「卓越した質のサービス」「市場知識の豊富さ」「No.1企業であり続けようとする強い意志」、そして何よりも「実績」を体現する会社として知られています。

リクルーティング スペシャリストである弊社コンサルタントまでお気軽にお問い合わせください。