


# E-Mobility Sales Acquisition Manager

## Job Information

**Recruiter**
JAC International Co., Ltd.

**Hiring Company**
Global automotive technology supplier

**Job ID**
1623644

**Industry**
Other

**Job Type**
Permanent Full-time

**Location**
Tokyo - 23 Wards

**Salary**
6.5 million yen ~ 8 million yen

**Refreshed**
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## General Requirements

**Minimum Experience Level**
Over 3 years

**Career Level**
Mid Career

**Minimum English Level**
Business Level

**Minimum Japanese Level**
Business Level

**Minimum Education Level**
Bachelor's Degree

**Visa Status**
Permission to work in Japan required

## Job Description

Develop and execute strategies to expand business opportunities and support market growth initiatives for electrification-related products.
Build and strengthen customer relationships while identifying future business opportunities and growth strategies.
Lead sales and business development activities, including proposal preparation and customer engagement.
Prepare commercial estimates by coordinating internally and developing cost-based proposals.
Support mass production activities through close collaboration with internal stakeholders and cross-functional teams.
Contribute to sales planning and business forecasting to support long-term business objectives.
Collaborate with global teams and international partners to support business development activities and project success.

Employee Benefits:
Native-level Japanese communication skills.
Business-level English communication skills, including participation in meetings and negotiations.
At least three years of experience in corporate sales, business development, customer liaison, or development coordination roles.
Experience preparing commercial quotations and coordinating internal cost estimates.

Strong interest in customer-facing business development and technical sales activities.
Open-minded and collaborative approach to working with internal and external stakeholders.
Ability to build relationships and communicate effectively across functions and organizations.
Preferred
Sales or project management experience within the automotive industry.
Experience negotiating with automotive manufacturers or managing customer projects.
Experience in new business development and market expansion activities.
Additional language skills such as German or Chinese.
Experience working in international business environments.

## Required Skills

Native-level Japanese
Business-level English (TOEIC ~ 700).
At least three years of experience in corporate sales, business development, customer liaison, or development coordination roles.
Experience preparing commercial quotations and coordinating internal cost estimates.
Strong interest in customer-facing business development and technical sales activities.
Open-minded and collaborative approach to working with internal and external stakeholders.
Ability to build relationships and communicate effectively across functions and organizations.
Preferred
Sales or project management experience within the automotive industry.
Experience negotiating with automotive manufacturers or managing customer projects.
Experience in new business development and market expansion activities.
Additional language skills such as German or Chinese.
Experience working in international business environments.

## Company Description

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We provide specialized proactive recruitment support tomultinational clients who are setting up new operations or areexpanding existing business and seeking further growth in theJapanese market.As the first Japanese recruitment company to set up operations in theUK in 1975, understanding foreign cultures is second nature to us.With our extensive global network and historically leading position asrecruitment consultancy to Japanese corporations, we have access toan unrivaled pool of bilingual Japanese and foreign professionals.Our professional consultants are experts in a range of Industries andfunctions and all have extensive multicultural experience.Based on JAC’s unique history, culture and market strength, JACInternational was founded to provide dedicated support to ourmultinational corporate clients in Japan.

JAC International Co., Ltd. is a wholly owned subsidiary of JAC Recruitment. Co., Ltd.