

PR/124188 | Sales Engineer (Robotic Sales)

Job Information

Recruiter
JAC Recruitment Indonesia

Job ID
1623452

Industry
Other (Manufacturing)

Job Type
Permanent Full-time

Location
Indonesia

Salary
Negotiable, based on experience

Refreshed
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General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Basic Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Qualifications:

- Minimum 3 years of experience as a Sales Engineer in robotics, factory automation, or industrial automation.
- Experience in robot system sales is highly preferred.
- Bachelor's degree in Mechanical Engineering, Electrical Engineering, Mechatronics, or a related field.
- Proven experience managing large-scale projects and key customer accounts.
- Good understanding of robotics, automation systems, electrical systems, and mechanical systems.

Responsibillities:

- Develop and promote robotic and automation solutions to meet customer requirements.

- Visit customers to identify project needs and provide technical recommendations.
- Prepare and deliver technical proposals, presentations, and solution demonstrations.
- Handle automation and robotics projects from proposal stage through implementation.

Benefits:

- Annual bonus
- Private health insurance

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description