

PR/124067 | Marketing Executive

Job Information

Recruiter
JAC Recruitment Indonesia

Job ID
1623447

Industry
Other (Manufacturing)

Job Type
Permanent Full-time

Location
Indonesia

Salary
Negotiable, based on experience

Refreshed
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General Requirements

Minimum Experience Level
Over 1 year

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Business Level

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Qualifications

- Minimum 2 years of experience in Sales, Marketing, or Business Development (prior experience in the valve or industrial equipment industry is preferred).
- Fluent in English, both written and spoken.
- Self-starter with the ability to plan and execute initiatives independently.
- Proactive, analytical, and target-driven mindset.
- Strong communication and relationship-building skills.
- Proficient in Microsoft Excel, Word, and PowerPoint.
- Team player with a collaborative attitude.

Responsibilities

- Drive sales of valves, including proprietary and internationally recognized brands.
- Develop and maintain strong relationships with end users across industrial sectors to identify opportunities, gather market intelligence, and expand sales.
- Build and manage relationships with distributors in the building and construction market to support business growth and market expansion.
- Conduct market research to identify new business opportunities and provide regular market insights and reports.
- Collaborate closely with internal stakeholders, including Sales, Engineering, Warehouse, Manufacturing, and the Japan headquarters, to ensure seamless customer support and project execution.
- Understand customer requirements and proactively follow up on ongoing projects to ensure customer satisfaction.
- Serve as the primary point of contact for customer inquiries and claims, coordinating with relevant departments to resolve issues promptly and effectively.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description