

PR/120786 | Buyer - Japanese Speaking

Job Information

Recruiter
JAC Recruitment Thailand

Job ID
1623432

Industry
Automobile and Parts

Job Type
Permanent Full-time

Location
Thailand

Salary
Negotiable, based on experience

Refreshed
November 17th, 2026 10:32

General Requirements

Minimum Experience Level
Over 1 year

Career Level
Mid Career

Minimum English Level
Daily Conversation Level

Minimum Japanese Level
Fluent Level

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Key Responsibilities

• Strategic Sourcing & Tendering: Develop and execute Request for Proposals (RFPs), Request for Quotations (RFQs), and competitive bidding processes for machinery, equipment, and facility construction.
• Contract Negotiation: Draft, review, and negotiate complex commercial agreements, including payment milestones, performance guarantees, warranties, liquidated damages, and service level agreements (SLAs).
• Stakeholder Alignment: Collaborate with project managers, engineers, and plant leadership to translate technical specifications into clear commercial requirements.
• Total Cost of Ownership (TCO) Analysis: Evaluate supplier bids using TCO modeling, factoring in upfront capital costs, installation, maintenance, energy consumption, and lifecycle durability.
• Supplier Lifecycle Management: Identify, vet, and onboard specialized equipment vendors and contractors while tracking supplier performance during project execution.
• Budget & Risk Compliance: Monitor capital budgets alongside finance teams, verify project milestones before releasing payments, and mitigate supply chain or delivery risks.

Required Qualifications

• Education: Bachelor’s degree in Supply Chain Management, Business Administration, Engineering, or a related field.
• Experience: 3–5+ years of procurement experience, with at least 2 years focused on CAPEX, technical procurement, or construction/engineering sourcing.
• Technical Skills: Strong proficiency in ERP/procurement systems (e.g., SAP Ariba, Coupa, Oracle) and advanced Excel modeling for TCO and bid comparisons.
• Contract Knowledge: Solid understanding of commercial contract law, Incoterms, capital project milestones, and risk allocation.
• Soft Skills: Exceptional negotiation, analytical, and cross-functional communication skills to influence internal engineers and external executives.

• Strong communication skill in Japanese (N2/N1)

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description