

PR/120783 | Assistant Sales Manager (Shipping, Japanese speaker)

Job Information

Recruiter
JAC Recruitment Thailand

Job ID
1623430

Industry
Logistics, Storage

Job Type
Permanent Full-time

Location
Thailand

Salary
Negotiable, based on experience

Refreshed
November 17th, 2026 10:32

General Requirements

Minimum Experience Level
Over 6 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Business Level

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Sales Assistant / Manager (Shipping Line)

Location: Bkk City

Salary: 100,000 ++ THB (Negotiable depending on experience)

About the Company

A leading international logistics and shipping organization, providing end-to-end transport solutions and serving a diverse global customer base, with a strong focus on growth in the Chinese market segment.

Key Responsibilities

- Lead and drive the sales team to achieve volume and revenue targets.
- Develop strategies to expand market share and acquire new customers.

- Manage and grow relationships within the Chinese customer segment (import/export).
- Identify market trends and business opportunities for growth.
- Oversee client engagement, sales visits, and CRM data management.
- Promote value-added services to enhance customer satisfaction and retention.

Qualifications

- Minimum 5 years' experience in logistics, shipping, or freight forwarding.
- Bachelor's degree or higher (logistics or supply chain preferred).
- Strong communication skills in Thai, English and **Japanese or Chinese**
- Solid understanding of Chinese market dynamics and customer networks.
- Proven leadership, results-driven mindset, and strong interpersonal skills.

Interested candidates, please send your resume in English to us.

JAC Personnel Recruitment Ltd
10F Emporium Tower, 622 Sukhumvit Soi 24, Klongton, Klongtoey, Bangkok 10110

Contact: K. Napaphach
Office Number: 066-097-2958
Time: 9:00 AM – 6:00 PM
Website: https://www.jac-recruitment.co.th

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Company Description