JAC Recruitment

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JAC Recruitment Thailand

PR/120775 | Sales Engineer

Job Information

Recruiter
JAC Recruitment Thailand

Job ID
1623425

Industry
Civil Engineering and Construction

Job Type
Permanent Full-time

Location
Thailand

Salary
Negotiable, based on experience

Refreshed
November 17th, 2026 10:32

General Requirements

Minimum Experience Level
Over 1 year

Career Level
Mid Career

Minimum English Level
Daily Conversation Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Key Responsibilities:
• Manage the sales cycle from customer approach to order acquisition.
• Maintain strong relationships with existing customers and develop new business opportunities.
• Conduct customer visits and present products, services, and technical solutions.
• Prepare quotations, proposals, and other sales-related documents.
• Follow up project progress and coordinate with internal teams to ensure customer satisfaction.
• Monitor market trends, gather customer feedback, and report business opportunities.
• Achieve sales targets while maintaining long-term customer relationships.
• Support QMS & EMS compliance and continuous improvement activities.

Qualifications:
• Bachelor's Degree in Mechanical, Environmental, Industrial Engineering, or related fields.
• At least 1 year of experience in sales, technical sales, or engineering-related roles.
• Strong communication, presentation, and negotiation skills.
• Good command of English and computer literacy.
• Possess a valid driver's license and willing to travel for customer visits.

• Knowledge of water treatment systems, environmental solutions, or industrial equipment is an advantage.
• Proactive, customer-oriented, and eager to learn and grow in a sales career.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description