

PR/119945 | Sales Executive (Domestic)

Job Information

Recruiter
JAC Recruitment Thailand

Job ID
1623412

Industry
Other (Manufacturing)

Job Type
Permanent Full-time

Location
Thailand

Salary
Negotiable, based on experience

Refreshed
November 17th, 2026 10:32

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Fluent Level

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Position: Sales Executive (Chemical Manufacturing)

Salary: 60,000 – 70,000THB +/- (Negotiable)

Location: Chatuchak, Bangkok

Our client is a well-established company in the chemical manufacturing industry, supporting customers in the PVC, construction materials, and industrial manufacturing sectors. This role focuses primarily on maintaining and strengthening relationships with existing clients, with opportunities to support future business expansion.

Key Responsibilities of the position:

- Manage and develop relationships with existing B2B customers in the manufacturing sector.
- Visit clients 2–3 times per week across Bangkok, Chonburi, and Rayong.
- Support customers in industries such as water supply and drainage pipes, window frames, doors, roofing materials,

and plastic compound manufacturing.

- Attend customer meetings and provide technical support, including interpretation between stakeholders when required.
- Prepare sales reports, customer updates, and market information for management.
- Coordinate with internal teams to ensure smooth customer service and business operations.
- Support future business development initiatives and identify growth opportunities within the market.

Qualifications

- Bachelor's Degree in any field
- Japanese proficiency at JLPT N3 level or above
- Good communication skills in both Japanese and Thai/English environments
- Valid driving license (company car provided)
- Comfortable traveling to client sites 2–3 times per week
- Able to visit Rayong approximately 1–2 times per month
- Strong relationship management and customer service mindset

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description