

PR/096431 | [Consulting] Manager / Senior Manager in Hanoi

Job Information

Recruiter
JAC Recruitment Vietnam Co., Ltd

Job ID
1623395

Industry
Business Consulting

Job Type
Permanent Full-time

Location
Vietnam

Salary
Negotiable, based on experience

Refreshed
November 17th, 2026 10:28

General Requirements

Minimum Experience Level
Over 10 years

Career Level
Mid Career

Minimum English Level
Native Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Location

Hanoi, Vietnam

Company Overview

Our client is a global consulting organization specializing in business transformation, growth strategy, and organizational development for multinational enterprises.

Job Responsibilities
- Drive business development activities and identify new consulting opportunities within multinational corporations operating

in Vietnam.
- Establish and maintain strong relationships with senior decision-makers, including both local and international executives.
- Understand client business challenges and convert them into consulting engagements, strategic initiatives, and transformation projects.
- Develop tailored proposals, project approaches, and value-driven recommendations aligned with client objectives.
- Oversee consulting engagements to ensure high-quality delivery, effective stakeholder communication, and achievement of expected outcomes.
- Partner closely with internal consulting teams to design and deliver solutions that address clients' business priorities.
- Act as a bridge between global consulting methodologies and local market realities to ensure practical implementation.
- Contribute to market expansion efforts and strengthen the firm's presence among international and non-Japanese clients in Vietnam.
- Collaborate across regional and functional teams to support cross-border projects and client initiatives.

Job Requirements

- Proven experience in management consulting, strategy consulting, or business transformation consulting.
- Previous experience at Manager level or above within a consulting environment is preferred.
- Exposure to working and living in Europe or North America would be highly advantageous.
- Strong command of English with the ability to conduct executive-level discussions and presentations confidently.
- Demonstrated experience engaging with C-suite stakeholders and senior management teams.
- Solid understanding of business transformation, operational improvement, growth strategy, or organizational change initiatives.
- Industry expertise within Manufacturing and/or Consumer & Retail sectors is highly preferred.
- Commercial acumen with the ability to identify client needs and develop consulting opportunities.
- Strong analytical thinking, structured problem-solving, and stakeholder management capabilities.
- Comfortable working in multicultural environments and collaborating with regional and international teams.
- Open to long-term career development in Vietnam and contributing to the growth of a developing consulting practice.

Benefits

- Attractive salary and comprehensive benefits package.
- Performance-based bonus scheme.
- Opportunity to work directly with multinational clients and senior business leaders.
- Exposure to regional and international consulting projects.
- Clear career progression within a growing consulting platform.
- Collaborative and multicultural working environment.
- Professional training and leadership development opportunities.
- Opportunity to contribute to the expansion of a high-growth consulting business in Vietnam.

Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.
#LI-JACVN

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description