

PR/096412 | Steel Sales Manager

Job Information

Recruiter
JAC Recruitment Vietnam Co., Ltd

Job ID
1623386

Industry
Chemical, Raw Materials

Job Type
Permanent Full-time

Location
Vietnam

Salary
Negotiable, based on experience

Refreshed
November 17th, 2026 10:28

General Requirements

Minimum Experience Level
Over 10 years

Career Level
Mid Career

Minimum English Level
Fluent Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Our client is seeking a Steel Sales Manager with strong experience in steel trading, import/export operations, and B2B sales development.

Responsibilities

- Deep knowledge and understanding of all steel products, monitor and manage sales and purchase contracts.
- Experience in steel product import/export, particularly with extensive sales experience.
- Leadership for building customer partnerships and establishing long-term strategies.
- Ability to design and implement long-term sales and export strategies aligned with changes in the global economy.

Requirements

- Bachelor’s degree in Economics, Business Administration, or a related field.
- Proficiency in English
- 10–20 years of working experience in the steel industry
- Experience in making sales plan report

About the company

Our client is a leading global trading and investment company, operating across key industries including steel, resources, chemicals, and renewable energy.

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Company Description