


# PR/090212 | Sr. Technical Sales Engineer

## Job Information

**Recruiter**
JAC Recruitment Korea

**Job ID**
1623369

**Industry**
Other (Manufacturing)

**Job Type**
Permanent Full-time

**Location**
Korea, South

**Salary**
Negotiable, based on experience

**Refreshed**
November 17th, 2026 10:24

## General Requirements

**Minimum Experience Level**
Over 10 years

**Career Level**
Mid Career

**Minimum English Level**
Business Level

**Minimum Japanese Level**
None

**Minimum Education Level**
Associate Degree/Diploma

**Visa Status**
No permission to work in Japan required

## Job Description

**Role Objective**

The Sales Engineer will be a key driver in the company within IG EHPS (Industrial Group, Electro-Hydraulic Products and Services). responsible for expanding our footprint in electro-mechanical and motion control industries in Korea, collaborating with other Moog entities across the globe. This role focuses on scaling up our presence in advanced Motion Control and Electro-Mechanical Solution (EMS) within heavy and large-scale manufacturing industries.

**Main Responsibilities**

· Market Expansion & Lead Generation: Proactively identify and capture new business opportunities in Korea’s heavy industries and specialized manufacturing sectors with hydraulics and electro-mechanical solutions.

· High-Level Technical Consultancy: To analyze customer pain points and provide tailored technical specifications with a strong emphasis on Electro-Mechanical solution (EMS).

· System Calculation & Integration: Lead system calculations, precision sizing, and the technical selection of Moog products, ensuring seamless integration into the customer's existing or new systems for optimal performance.

· Sales pipeline Management: Maintain high operational standards using core business tools (SAP, CEM, and Horizon) to track, manage, and forecast the sales lifecycle.

· Competitive Intelligence: Conduct ongoing market research to obtain actionable insights into competitor movements and emerging industry trends within various markets in Korea to support strategic decision-making.

**Ideal Candidate Profile**

· Education/degree: Bachelor’s degree in Mechanical, Electrical or Mechatronics Engineering.

· Experience: 5-10 years of proven experience in technical sales within the Industrial Hydraulics or Motion Control sectors in Korea.

· Technical Edge: Hydraulics and Electro-Mechanical (EM) actuators knowledge along with limited knowledge in motion control.

· Industry Knowledge: Established network within Korean heavy industries (e.g., Steel/Metal Forming, Power Generation, Testing, or Plastic Machinery)

· Language: Native in Korean and high proficiency in English (for global reporting and collaboration).

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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## Company Description