

PR/161366 | Sales / Japanese Speaker

Job Information

Recruiter
JAC Recruitment Malaysia

Job ID
1623346

Industry
Chemical, Raw Materials

Job Type
Permanent Full-time

Location
Malaysia

Salary
Negotiable, based on experience

Refreshed
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General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Basic Level

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

- Manage and develop business relationships with existing Japanese and local customers
- Identify new business opportunities and expand market share within the industrial and manufacturing sectors
- Promote chemical products to customers and provide commercial support
- Coordinate with suppliers, logistics providers, and internal teams to ensure smooth order fulfillment
- Handle quotations, price negotiations, and sales forecasts
- Monitor market trends, competitor activities, and customer requirements
- Support product introduction projects and business development activities
- Prepare sales reports and maintain customer records in CRM systems

- Conduct regular customer visits and business meetings

Candidates with experience in the chemical industry is encouraged to apply.

#LI-JACMY

#Countrymalaysia

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Company Description