

E Com Project Leader Salomon

> **外資スポーツアウトドアブランドでの募集です。 WEBサービス企画（WEB事業開...**

Job Information

Recruiter
JAC Recruitment Co., Ltd.

Hiring Company
外資スポーツアウトドアブランド

Job ID
1622366

Industry
Apparel, Fashion

Company Type
International Company

Job Type
Permanent Full-time

Location
Tokyo - 23 Wards

Salary
7.5 million yen ~ 8 million yen

Work Hours
09:30 ~ 18:15

Holidays
詳細は求人ご紹介時にご案内いたします。

Refreshed
November 12th, 2026 14:58

General Requirements

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Native Level

Minimum Education Level
Bachelor's Degree

Visa Status
Permission to work in Japan required

Job Description

【求人No NJB2405223】
■募集要項
As Salomon’s eCommerce business continues to grow in Japan we are looking for an E commerce Strategy Transformation Expert to help strengthen the organization processes and capabilities required to support sustainable growth.

Working closely with the E commerce Director this role will help translate strategic priorities into actionable initiatives and drive a range of business transformation and improvement projects across E commerce and related functions.

The role will bring structure to complex business challenges turn priorities into clear project plans and workstreams and coordinate cross functional stakeholders to drive initiatives from planning through implementation. The position will work closely with E commerce team members as well as Marketing Merchandising CRM Finance Supply Chain IT and other relevant functions.

A key part of the role will be connecting business and technology. Working in partnership with IT project teams and PMOs this position will represent and coordinate the business side of transformation initiatives helping ensure that business requirements process changes and expected outcomes are clearly defined and successfully implemented.

We are looking for someone who combines structured thinking with strong execution skills ・ someone who can navigate ambiguity engage diverse stakeholders and turn strategic priorities into practical scalable ways of working.

■業務概要
TRANSLATING STRATEGIC PRIORITIES INTO EXECUTION

Partner with the E commerce Director to translate strategic priorities and business challenges into clear initiatives projects and action plans.
Structure complex or ambiguous business challenges by defining objectives scope workstreams milestones responsibilities and required actions.
Develop analyses business cases and recommendations to support decision making and prioritization.
Drive agreed initiatives from planning into execution ensuring clear ownership follow up and measurable outcomes.

DRIVING BUSINESS TRANSFORMATION CROSS FUNCTIONAL PROJECTS

Lead and coordinate strategic and operational improvement projects of varying scale from problem definition and planning through implementation and follow up.
Manage project plans milestones dependencies risks and actions ensuring initiatives continue to move forward.
Bring together relevant functional experts and stakeholders facilitate discussions and drive alignment on decisions and next steps.
Proactively identify issues and dependencies and work with stakeholders to develop practical solutions.
Provide clear visibility on project progress key decisions risks and outcomes to the E commerce Director and relevant stakeholders.

BUILDING SCALABLE PROCESSES WAYS OF WORKING

Identify business processes and ways of working that may limit the organization’s ability to scale and support future growth.
Partner with the E commerce Director and functional owners to design and implement more effective standardized and scalable processes.
Help clarify roles responsibilities decision points and cross functional ways of working to improve organizational effectiveness.
Identify opportunities to simplify standardize or automate processes and reduce unnecessary manual work.
Support implementation and adoption to ensure improvements are embedded into day to day ways of working.

STRENGTHENING BUSINESS PERFORMANCE MANAGEMENT

Support the development and continuous improvement of business planning performance management and review processes across E commerce.
Support the development and continuous improvement of KPI frameworks dashboards and business review routines that provide clear visibility into performance and connect insights with decisions and actions.
Bring together relevant commercial customer marketing and operational data to identify trends performance gaps opportunities and areas requiring action.
Develop analyses and insights to support business decisions prioritization and resource allocation.
Support planning forecasting and scenario analysis for key business initiatives and growth opportunities.
Help ensure that performance reviews lead to clear actions ownership and follow up.

CONNECTING BUSINESS TECHNOLOGY

Partner closely with IT project teams and PMOs to connect business requirements and process needs with technology initiatives.
Help structure and coordinate business requirements process changes and expected business outcomes for technology enabled projects.
Coordinate relevant business stakeholders throughout project development testing implementation and adoption.
Support the translation of new technology and system capabilities into effective business processes and ways of working.
Help ensure technology enabled initiatives deliver the intended business value and support broader transformation priorities.

Required Skills

■必須スキル
Bachelor’s degree or higher.
Proven experience in project management driving complex cross functional initiatives from problem definition and planning through implementation preferably in business or digital transformation environments.
Strong ability to structure complex or ambiguous business challenges and translate them into clear workstreams project plans and actionable next steps.
Strong project execution skills with the ability to manage multiple initiatives stakeholders priorities dependencies and risks.
Strong analytical and problem solving skills with the ability to use data and business insights to support decision making.
Strong communication facilitation and stakeholder management skills with the ability to work effectively across different functions and levels of an organization.
Ability to take ownership work independently and proactively drive initiatives forward.

■歓迎スキル
Experience in management consulting business transformation digital transformation PMO or an internal strategy / transformation function.
Experience working across business and technology teams on technology enabled transformation initiatives.
Experience designing or improving business processes operating models or cross functional ways of working.
Experience with business performance management KPI frameworks dashboards commercial planning or forecasting.
Experience in eCommerce digital business retail or other consumer facing industries.
Experience working in an international or matrix organization.
Experience working with senior leadership and translating strategic priorities into executable initiatives.

■求める人物像
tructured and strategic thinking
Strong execution and results orientation
Business and commercial acumen
Cross functional collaboration and influence
Adaptability and learning agility
Continuous improvement mindset

■必要資格
Microsoft Excel and PowerPoint
Project management and collaboration tools
Data visualization / BI tools are a plus

Company Description

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