Product Specialist, Semi and LED Silicones, Laird, ICS

Job Information

Hiring Company
Qnity Japan

Job ID
1621977

Industry
Electronics, Semiconductor

Company Type
Large Company (more than 300 employees) - International Company

Non-Japanese Ratio
Majority Japanese

Job Type
Permanent Full-time

Location
Tokyo - 23 Wards, Chiyoda-ku

Salary
Negotiable, based on experience

Work Hours
In accordance with company regulations

Holidays
In accordance with company regulations

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General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Native Level

Minimum Education Level
Bachelor's Degree

Visa Status
Permission to work in Japan required

Job Description

≪Job Description & Position Highlights≫

- Manage semiconductor and LED silicone products from pricing to launch
- Collaborate across R&D and Sales to drive product value and growth
- Work with global teams across the Asia-Pacific region
- Permanent Tokyo role with competitive pay and comprehensive benefits

【Job Responsibilities】
Are you looking to power the next leap in the exciting world of advanced electronics? Do you want to help solve problems that drive success in the rapidly evolving technology and connectivity landscape? Then bring your problem-solving, passion, and creativity to help us power the next leap in electronics.

At Qnity, we're more than a global leader in materials and solutions for advanced electronics and high-tech industries – we're a tight-knit team that is motivated by new possibilities, and always up for a challenge. All our dedicated teams contribute to making cutting-edge technology possible. We value forward-thinking challengers, boundary-pushers, and diverse perspectives across all our departments, because we know we play a critical role in the world enabling faster progress for all. Learn how you can start or jumpstart your career with us.

< Description >
Laird™ Technologies, a Qnity™ business, has an opening for an Asia-Pacific (AP) Product Specialist to join the Silicones team. The Laird™ Silicones organization delivers solutions across various markets including automotive, consumer, datacenter, industrial and telecom/datacom segments. The Laird™ Silicone product portfolio includes a broad set of Thermal Interface Materials (TIMs) for advanced semiconductor packaging and optical materials for LED packages.

The Product Specialist will lead cross-functional product and business initiatives within the Silicone portfolio, supporting pricing, profitability, product commercialization, and portfolio growth. Working closely with R&D, Sales, Supply Chain, Operations, and global Product Managers, this role drives project execution, facilitates alignment across functions, and ensures successful and timely delivery of key business objectives.

The ideal candidate will have a heavy bias for action, strong project management and communication skills, and a balanced technical and financial acumen. A can-do attitude and willingness to take on new challenges are also needed for this role.

< Job Description (Functional Responsibilities) >

- Manage product lines within Silicone portfolio as required to ensure accurate costing, support quoting processes as required, conduct margin and pricing analysis.
- Lead cross-functional teams to keep product development and launch activities on track, proactively resolving issues and ensuring timely commercialization.
- Serve as a product line expert, facilitating product information and data sharing between technology and commercial organizations.
- Collaborate with Communications team to create and maintain effective marketing collateral, advertising campaigns, sales tools, and trade show engagement.
- Partner with Sales, Supply Chain, Operation teams to identify demand shifts, supply risks, and potential gaps, and develop mitigation plans.
- Collaborate closely with global Product Managers to drive growth.
- Serve as a key team member of a global Product Management and Marketing Organization, collaborating closely on various initiatives with team members across the world.

< Job Information >
This position is based in Tokyo, Japan, and will be part of a global Product Management team supporting the Silicone portfolio. The successful candidate will report to the Global Product Management Leader and work closely with R&D, Operations, Supply Chain, and Commercial teams globally. The role will require occasional travel to the Chiba site to support new product development and manufacturing projects.

【Employment Type】
Permanent employee

【Salary】
Based on experience and skill level

【Working Hours】
In accordance with company regulations

【Work Location】
Chiyoda-ku, Tokyo, Japan

【Holidays & Leave】
In accordance with company regulations

【Benefits & Welfare】
Qnity offers a comprehensive pay and benefits package. To learn more visit the Compensation and Benefits page. (https://careers.qnityelectronics.com/us/en/compensation-and-benefits-final)

Required Skills

【Qualifications (Knowledge & Experience) 】

- Bachelor's degree in marketing, business, or engineering is required
- 3+ years of proven experience in product line management, project management, business development or marketing roles is preferred
- Experience in electronics industry
- Demonstrated knowledge and understanding of global business practices is preferred
- Experience leading project teams and managing complex projects is desired
- Demonstrated ability to develop and maintain strong cross functional relationships with business leaders, sales, customer service, R&D, supply chain, and operations teams
- Demonstrated ability to effectively communicate (both oral and written) at all levels

- Proficient in English as second language (ESL)
- Demonstrated strong interpersonal skills. Highly skilled in negotiation and influence management.
- Demonstrated strong analytical skills, and ability to turn data into business insights and provide recommendations

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Join our Talent Community to stay connected with us!
Qnity is an equal opportunity employer. Qualified applicants will be considered without regard to race, color, religion, creed, sex, sexual orientation, gender identity, marital status, national origin, age, veteran status, disability or any other protected class. If you need a reasonable accommodation to search or apply for a position, please visit our Accessibility Page for Contact Information.
(https://www.qnityelectronics.com/accessibility)
*We use Artificial Intelligence (AI) to enhance our recruitment process.

Company Description