【外資系アセットマネジメント】経営戦略・事業企画マネージャー

グローバルな事業基盤×中堅規模ならではの機動力；風通しの良い組織文化も魅力

Job Information

Recruiter
Morgan McKinley

Job ID
1621890

Industry
Bank, Trust Bank

Job Type
Permanent Full-time

Location
Tokyo - 23 Wards

Salary
Negotiable, based on experience

Refreshed
November 10th, 2026 20:12

General Requirements

Minimum Experience Level
Over 6 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Fluent Level

Minimum Education Level
Bachelor's Degree

Visa Status
Permission to work in Japan required

Job Description

運用資産総額1,500億米ドル超を誇る**独立系アセットマネジメント会社**にて、**APAC地域の経営戦略・事業企画**を担うマネージャーポジションです。

経営幹部と直接連携し、市場分析や事業計画の策定、新規市場の開拓、部門横断プロジェクトなど、企業の成長に直結する重要な戦略案件を推進できます。

グローバルな事業基盤を持ちながら、**中堅規模ならではの機動力**と**風通しの良い組織文化**も魅力です。

セルサイド出身者、金融系の経営・戦略コンサルからの転向も歓迎です。

主な職務内容

- **経営戦略・重要プロジェクトの推進**： 経営幹部や主要なビジネスパートナーと緊密に連携し、地域全体の重要な経

営戦略や事業施策の立案・推進を担う。
- **事業拡大・市場開拓の推進：** 経営戦略上の優先度が高いプロジェクトや新市場への進出、事業計画の策定を主導・サポートする。
- **市場調査・競合分析：** 市場動向や競合環境に関する詳細な調査・分析、財務モデリングを行い、経営幹部の意思決定に役立つ実践的な情報や提言を提供する。
- **部門横断プロジェクトの推進：** 投資、オペレーション、営業・販売部門などと連携し、業務効率化の機会を特定するとともに、部門横断的なプロジェクトを推進する。
- **アジア太平洋地域の市場・業界動向の分析：** APAC地域における業界トレンド、規制変更、競争環境を継続的に把握・分析し、新たな成長機会や戦略的提携の可能性を探る。
- **経営陣への戦略提言・報告：** 分析結果をもとに戦略的な提言を取りまとめ、社内の主要関係者や経営幹部に直接報告・プレゼンテーションを行う。

Are you an experienced **Strategy Manager, Corporate Strategy Professional, or Business Planning Specialist** looking to advance your career in Tokyo's asset management and financial services industry?

A leading **global investment management firm** is seeking a **Strategy Manager** to drive strategic business initiatives, corporate growth, and market expansion across the Asia-Pacific region.

This is a high-visibility opportunity to work closely with senior leadership and key business stakeholders, shaping strategic priorities and supporting important business decisions within a global asset management organization.

You will play a central role in **corporate strategy development, business planning, market research, competitive analysis, financial modeling, and cross-functional project management**.

Working across Investment, Operations, and Sales/Distribution teams, you will identify opportunities to improve business performance, strengthen operational efficiency, and support sustainable growth.

The role also involves analyzing market trends, regulatory developments, and competitive dynamics across **Japan and the Asia-Pacific (APAC) region** to identify new business opportunities and potential strategic partnerships.

This opportunity is ideal for professionals with experience in **financial services strategy, corporate planning, strategic consulting, or investment management business strategy** who want to make a meaningful impact within a globally recognized asset management firm.

Key Responsibilities

- **Corporate Strategy & Business Planning:** Lead and support high-priority corporate strategy initiatives, business planning activities, and strategic projects aligned with the firm's growth objectives.
- **Market Expansion & Growth Strategy:** Identify and evaluate opportunities for business expansion, new market development, and strategic growth across Japan and the APAC region.
- **Market Research & Competitive Analysis:** Conduct comprehensive market research, competitor benchmarking, and industry analysis to provide actionable insights for senior management.
- **Financial Modeling & Business Case Development:** Build financial models, assess commercial opportunities, and prepare business cases to support strategic decision-making.
- **Cross-Functional Strategic Projects:** Partner with Investment, Operations, and Sales/Distribution teams to identify operational efficiencies and execute cross-business improvement initiatives.
- **APAC Industry & Regulatory Monitoring:** Track asset management industry trends, regulatory developments, and competitive dynamics across Asia-Pacific markets.
- **Strategic Partnership Evaluation:** Assess potential business partnerships and growth opportunities based on market conditions and strategic priorities.
- **Executive Stakeholder Management:** Collaborate with senior executives and key internal stakeholders to align business priorities and drive strategic initiatives.
- **Strategic Presentations & Recommendations:** Develop executive-level presentations and communicate strategic findings, recommendations, and business proposals to corporate leadership.

Required Skills

必須条件 経験・資格：

- 金融バイサイドまたはセルサイドでの実務経験
- あるいは、金融業界を担当する戦略・経営コンサルティングファームでの実務経験
- 金融業界に関する深い専門知識
- 定量・定性の両面から分析できる能力
- 戦略フレームワークの活用、事業計画やビジネスケースの策定に関する実務経験または知識
- 部門横断的なプロジェクトを完遂した実績

ソフトスキル：
- 主体性
- 柔軟性・臨機応変な対応力
- 問題解決力

語学力：

- **日本語：**流暢（関係者との折衝や経営陣向けのプレゼンができるレベル）
- **英語： 流暢（同上）**

歓迎条件

- アセットマネジメント、ウェルスマネジメント、その他金融サービス領域における、経営戦略・事業企画・戦略コンサルティング経験が5年以上あれば尚可

採用企業について
外資系アセットマネジメント会社。

運用資産総額1,500億米ドル超を誇る、独立系ファームです。

債券、株式、マルチアセット戦略、プライベートマーケットなど、幅広い資産クラスを対象に、独自の投資判断に基づくアクティブ運用ソリューションを世界中の投資家に提供しています。

この求人がおすすめの理由
- **世界有数のグローバル資産運用会社**でキャリアを築けます。
- グローバルな事業基盤と**中堅規模ならではの機動力**を兼ね備えた企業
- **重要な戦略プロジェクト**を自ら主導するチャンス
- フロントからバックまで、各部署が国境を越えて連携する、**オープンで風通しの良い組織文化**
- コンサルから**インハウスへの転向**も歓迎
- リモートワーク可
- **基本給1,700万円**〜（経験スキルにより応相談）+ ボーナス

Required Skills and Qualifications**Experience:**
- Professional experience in **corporate strategy, business planning, strategic consulting, or business management** within financial services or a related advisory environment.
- Experience working within a **buy-side or sell-side financial institution**, or a consulting firm supporting financial services clients.
- Strong understanding of the **financial services industry**, including its business models, market dynamics, and commercial priorities.
- Excellent **quantitative and qualitative analytical skills**, with the ability to interpret complex business and financial information.
- Strong financial acumen and proficiency in **financial modeling, strategic analysis, business case development, and corporate strategy frameworks**.
- Experience developing business recommendations and supporting strategic decision-making through research and analysis.
- Ability to work effectively with senior stakeholders and cross-functional teams on strategic business initiatives.

Soft Skills:
- Excellent analytical thinking and problem-solving abilities, with a structured approach to complex business challenges.
- Strong communication, stakeholder management, and executive presentation skills.
- Proactive and adaptable mindset, with the ability to identify opportunities and take ownership of strategic initiatives.
- Strong collaboration skills and the ability to work effectively across Investment, Operations, Sales, and other business functions.
- Proven ability to manage multiple priorities and drive cross-functional projects through to completion.
- Commercial awareness and the ability to translate strategic insights into practical business recommendations.
- Professional judgment, attention to detail, and the ability to operate effectively in a dynamic international environment.

Language Requirements:
- **Japanese:** Fluent proficiency for local stakeholder engagement, business discussions, and strategic project coordination.
- **English:** Business-level proficiency for regional collaboration, strategic presentations, and communication with international stakeholders.
- **Bilingual Japanese-English communication skills** are required due to the regional and local scope of the position.

Preferred Skills & Qualifications
- **5+ years of experience** in corporate strategy, corporate planning, business strategy, or strategic consulting within **Asset Management, Wealth Management, or Financial Services**.
- Experience supporting strategic growth initiatives, market expansion, or business transformation within a financial institution.
- Familiarity with **buy-side investment management operations**, distribution strategies, or financial services business models.
- Experience working on regional or cross-border projects involving **Japan and APAC markets**.
- Exposure to strategic partnership assessments, business optimization, or executive-level strategy projects.

About the Company
Our client is a **prominent independent global asset management firm** with more than **US$150 billion in assets under management (AUM)**.

The organization specializes in delivering high-conviction, actively managed investment solutions across a broad range of asset classes.

Its investment capabilities include **fixed income, equities, multi-asset strategies, and private market alternatives**, serving clients through a globally connected investment management platform.

The firm combines international reach with the agility of a mid-sized asset manager, creating an environment where professionals can contribute directly to important business decisions.

Rather than operating in isolated business silos, the company encourages collaboration across investment, operations, and commercial teams worldwide.

Its culture emphasizes **professional respect, open communication, cross-border teamwork, and individual ownership**.

For professionals seeking to develop their careers in **investment management strategy, corporate planning, or financial**

services business management, this position offers meaningful exposure to senior leadership and regional strategic initiatives.

Why You'll Love Working Here

- **Competitive Compensation:** Earn **¥17 million-¥20 million annually** in a permanent Strategy Manager position.
- **Leading Global Asset Manager:** Join an independent investment management firm overseeing **more than US$150 billion in AUM**.
- **High-Visibility Strategic Role:** Work closely with senior leadership and contribute directly to corporate growth and important business decisions.
- **APAC Regional Exposure:** Support strategic initiatives, market analysis, and business development opportunities across Japan and the Asia-Pacific region.
- **Broad Cross-Functional Collaboration:** Partner with Investment, Operations, and Sales/Distribution teams to deliver meaningful business improvements.
- **Ownership & Autonomy:** Take direct responsibility for strategic projects within an agile, internationally connected organization.
- **Collaborative Corporate Culture:** Enjoy a respectful and collegial workplace where professionals across different functions work closely together.
- **Global Reach with Mid-Sized Agility:** Benefit from the international resources of a global asset manager while maintaining meaningful visibility and influence across business units.
- **Flexible Working Environment:** Enjoy **remote work and work-from-home options, flexible working arrangements, and a casual dress code**, in line with company policies.
- **Professional Growth:** Strengthen your expertise in **corporate strategy, investment management, financial modeling, business planning, and APAC market expansion**.

Company Description

Morgan McKinleyは国際的な人材コンサルティング会社として、さまざまな業界・分野をリードする採用企業様と、スペシャリストとしてのスキルを有する人材とを結びつけるお手伝いをしています。1988年の創立以来、Morgan McKinleyの名は、「卓越した質のサービス」「市場知識の豊富さ」「No.1企業であり続けようとする強い意志」、そして何よりも「実績」を体現する会社として知られています。

リクルーティング スペシャリストである弊社コンサルタントまでお気軽にお問い合わせください。