

PR/087671 | Turkish / Arabic Speaking Field Sales Executive | Vape & Tobacco Industry | 100% Remote (m / f / d)

Job Information

Recruiter
JAC Recruitment Germany

Job ID
1621807

Industry
Retail

Job Type
Permanent Full-time

Location
Germany

Salary
Negotiable, based on experience

Refreshed
November 10th, 2026 11:27

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

OVERVIEW
Our client is a leading vaping solutions company with two prominent and well-known brands in the market, offering vaping devices, e-cigarettes, pod systems, and vaping components for heat-not-burn products.

IMPORTANT NOTES:

- The salary payment and employment will be taken care by the local payroll service
- Employment Conditions:
    - 1st year - Under fixed contract 12 months
    - 2nd year - Under another fixed contract 12 months

    - 3rd year - Permanent direct contract will be provided

- Probationary period 6 months

KEY REQUIREMENTS:

- Experience in sales, business development, or key account management from tobacco, vape, cigarette, pod, or FMCG industry.
- Fluent in Turkish or Arabic, and English communication skills
- German communication skills at least B2
- Valid driving license type B

JOB RESPONSIBILITIES:

- Develop and maintain strong relationships with key distributors, chain store managers, gas stations, Kiosks, and online retailers in Hamburg.
- Maximise market presence and achieve sales targets through targeted clients.
- Analyse and monitor market situation for competitiveness and sales growth perspectives.
- Strengthen partnerships with top online retailers and product distributors to optimise product placement and sales performance.

JOB REQUIREMENTS:

- Background in sales, marketing, account management, or related fields.
- Experience in contacting distributors, retail stores, convenience stores, or kiosks would be advantageous.
- A proactive approach with customer-oriented, professional demeanour, and high level of reliability
- Eligible to work in Germany

BENEFITS:

- 100% remote work
- Fixed Salary: 3,800€ per month / 45,600€ per annum
- Monthly performance incentive: 800€ - 2,000€ per month (paid in quarterly)
- Car allowance: 500€ - 650€ monthly
- Gasoline, parking and other driving-related expenses are reimbursed on an actual basis
- 20 days of annual leave

#LI-JACDE
Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: https://www.jac-recruitment.de/privacy-policy
Terms and Conditions Link: https://www.jac-recruitment.de/terms-of-use

Company Description