

PR/110932 | Sales Engineer

Job Information

Recruiter
JAC Recruitment India

Job ID
1621797

Industry
Automobile and Parts

Job Type
Permanent Full-time

Location
India

Salary
Negotiable, based on experience

Refreshed
November 10th, 2026 11:22

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

company Overview:
The organization is a globally recognized Japanese multinational with a legacy spanning more than seven decades in precision manufacturing and advanced engineering solutions. Established in 1951, it began as Japan's first specialized manufacturer of miniature ball bearings and has since diversified into multiple business domains, including machined components, electronic devices, automotive systems, and precision technologies.

Roles And Responsibilities

- New business development and account management for existing and new customers.
- RFQ handling, techno-commercial negotiations, and order finalization.
- Monthly forecasting, sales analysis, MIS reporting, and annual budgeting.
- Customer relationship management and after-sales support.
- Resolution of quality-related issues and coordination of AR collections.

- Cross-functional coordination to ensure customer satisfaction and business growth.

Job Requirement:
• Qualification: Any Degree
• Experience: 2 + Year
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Company Description