

PR/110921 | Sales Engineer / Sr. Engineer

Job Information

Recruiter
JAC Recruitment India

Job ID
1621789

Industry
Other (Manufacturing)

Job Type
Permanent Full-time

Location
India

Salary
Negotiable, based on experience

Refreshed
November 10th, 2026 11:22

General Requirements

Minimum Experience Level
Over 6 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Key Responsibilities & Requirements

- Strong technical knowledge and experience in the sales of pneumatic products.
- Regular customer visits to build, maintain, and strengthen business relationships.
- Good understanding of market trends, competitors, and customer requirements.
- Ability to manage and support the regional distributor network, including conducting joint customer visits.
- Excellent teamwork and collaboration skills.
- Strong negotiation, influencing, and convincing abilities.
- Effective verbal and written communication skills.

- Proficiency in MS Office applications and report preparation.
- Willingness to work in a dynamic and challenging environment.
- Result-oriented mindset with a strong focus on achieving business targets.

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Company Description