


# PR/110918 | Reginoal Sales Manager

## Job Information

**Recruiter**
JAC Recruitment India

**Job ID**
1621787

**Industry**
Other (Manufacturing)

**Job Type**
Permanent Full-time

**Location**
India

**Salary**
Negotiable, based on experience

**Refreshed**
November 10th, 2026 11:21

## General Requirements

**Minimum Experience Level**
Over 10 years

**Career Level**
Mid Career

**Minimum English Level**
Basic Level

**Minimum Japanese Level**
None

**Minimum Education Level**
Associate Degree/Diploma

**Visa Status**
No permission to work in Japan required

## Job Description

Department & Designation

Sales Manager – Sales Division

Educational Qualification

Diploma in mechanic or engineering

Age

Open

Experience

7+ Yrs

Gender

Open

Reporting to

Sales Managing Director

No of Reportees

10 direct reportees.

Job Location

NARASAPURA

Benefits

Subsidized lunch is provided in canteen.

No of working days

6 days working

Working hours

8 hours  per day.

Job Description

- Overall management of the sales department (10 Indian local people)

- Managing corporate sales to domestic automakers (OEMs) in India

- Product coverage: Existing products C18(clutch parts) and new products (EV-related products)

- Acquiring new customers and new business (existing and new products)

・Handling new business inquiries

- Coordinate basic business agreement with a new customer (in English)

- Review of costs for the estimate, final confirmation of details

・Negotiating terms with customers

- Progress management until mass production begins

- Planning and execution of medium- to long-term sales plans and sales strategies.

- Coordination of communication with related department of headquarters in Japan (in English)

- Training of Indian sales members

- Regular performance and activity reports to the HOD (Japanese)

- Business trips for client visits and meetings (mainly within India)

Any Behavioural Competencies/Functional /Technical Competencies required

Please specify.

Experience working in a Japanese corporate environment is preferred.- Overall management of the sales department (10 Indian local people)

- Managing corporate sales to domestic automakers (OEMs) in India

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**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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## Company Description