

PR/110914 | Forward Deployed Engineer

Job Information

Recruiter
JAC Recruitment India

Job ID
1621783

Industry
IT Consulting

Job Type
Permanent Full-time

Location
India

Salary
Negotiable, based on experience

Refreshed
November 10th, 2026 11:21

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Basic Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Key Res

Forward Deployed Engineer (FDE)

Position Summary
Work with customers and business teams to understand operational problems, quickly build proofs of concept (PoCs) products, AI, and data technologies, and implement solutions in customer environments. The role combines consulting, customer engagement, and hands-on coding.

Key Responsibilities

- Interview customers and stakeholders to identify problems and define business and data requirements.
- Design and build PoCs and prototypes quickly.
- Connect APIs, databases, and cloud services.

- Implement AI capabilities in customer environments.
- Evaluate PoCs and recommend production deployment.
- Share customer feedback with product teams.
- Work with solution architects and product engineers.
- Give technical demonstrations and customer presentations.

Mandatory Experience and Qualifications

- 4+ years in software engineering or technical consulting.
- Experience gathering requirements directly from customers.
- Experience delivering PoCs, prototypes, or implementations.
- API and system-integration experience.
- Hands-on coding as part of solution delivery.
- Ability to turn unclear business problems into technical solutions.
- Strong English customer communication and presentation skills.

Mandatory Languages and Technologies

- At least one of Python, C#, .NET, JavaScript, or TypeScript.
- SQL and REST APIs.
- Azure or AWS.
- For AI assignments: LLM, RAG, AI agents, and vector databases.

Preferred Experience and Qualifications

- AI or digital-solution experience at a consulting company.
- Domain expertise in banking, pharmaceuticals, manufacturing, or energy.
- Vertical AI PoC experience.
- Experience at a product company or AI startup.
- Experience as an FDE, solution engineer, or customer engineer.
- Experience from pre-sales through implementation.
- Data engineering or MLOps experience.

Employment Conditions – Provisional

- Employment type: Permanent / full-time (provisional).
- Location: Delhi NCR / Aerocity, New Delhi (provisional; confirm in the official JD).
- Work arrangement: Office-based or hybrid (to be confirmed).
- Working hours: 9:00 AM–6:00 PM, with a one-hour break (provisional; to be confirmed).
- Working days / holidays: Five-day workweek, Saturdays and Sundays off, subject to the company calendar (provisional).
- Reporting line: Engineering / Product Leadership (to be confirmed).
- Selection process: CV screening, technical interview, hiring manager interview, and final interview (provisional).
- English: Professional working proficiency required.

ponsibilities

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: https://www.jac-recruitment.in/privacy-policy

Terms and Conditions Link: https://www.jac-recruitment.in/terms-of-use

Company Description