

PR/110912 | AM - Sr. Executive

Job Information

Recruiter
JAC Recruitment India

Job ID
1621781

Industry
Automobile and Parts

Job Type
Permanent Full-time

Location
India

Salary
Negotiable, based on experience

Refreshed
November 10th, 2026 11:21

General Requirements

Minimum Experience Level
Over 6 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

company Overview:
The company is a globally established Japanese manufacturer specializing in power transmission belts, conveyor belts, automotive components, engineering plastics, and industrial solutions. With a strong presence across multiple industries including Automotive, Two-Wheeler, Industrial Machinery, Agriculture, and Manufacturing, the organization is known for its advanced technology, superior product quality, and customer-focused approach.

Roles And Responsibilities

- Prepare technical proposals of belt products based on customers' equipment specifications and design requirements.
- Develop new business opportunities and expand relationships with existing customers.
- Conduct technical discussions, specification reviews, and commercial negotiations with customers.
- Handle OEM and Tier-1 supplier accounts and manage customer expectations effectively.
- Identify new market opportunities and support business growth initiatives.

- Coordinate with internal teams to ensure timely product development and delivery.
- Monitor market trends, competitor activities, and customer requirements.

Job Requirement:
• Qualification: Any Degree
• Experience: 5 + Year
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Company Description