

PR/120756 | Sales Supervisor or Assistant manager

Job Information

Recruiter
JAC Recruitment Thailand

Job ID
1621759

Industry
Other (Manufacturing)

Job Type
Permanent Full-time

Location
Thailand

Salary
Negotiable, based on experience

Refreshed
November 10th, 2026 11:17

General Requirements

Minimum Experience Level
Over 6 years

Career Level
Mid Career

Minimum English Level
Fluent Level

Minimum Japanese Level
Basic Level

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Location: Bangkok, Thailand
Industry: Japanese Trading Company | Electronic & Industrial Chemicals
Business Travel: India (as required)

JAC Recruitment Thailand is seeking an experienced Sales Supervisor / Assistant Manager to join the Chemical Division of a well-established Japanese trading company.

We are looking for a proactive sales professional with strong B2B sales experience, business development capabilities, and an interest in expanding international business opportunities.

Key Responsibilities

- Develop new business opportunities and expand the customer base in Thailand and overseas markets, particularly India.
- Manage and strengthen relationships with existing customers and key business partners.

- Promote chemical products, including electronic chemicals and industrial materials.
- Identify customer requirements and provide suitable product solutions.
- Prepare quotations, negotiate pricing, and coordinate with suppliers and internal teams.
- Conduct market research and competitor analysis to identify potential business opportunities.
- Achieve sales targets and support the overall growth of the Chemical Division.
- Travel to India for customer visits, business meetings, and market development activities as required.

Qualifications

- Bachelor's degree in Chemistry, Chemical Engineering, Business Administration, or related fields.
- Experience in B2B sales, preferably within chemical trading, electronic chemicals, PCB materials, or related industrial products.
- Strong background in new business development and key account management.
- Good communication, presentation, and negotiation skills.
- Good command of English for business communication.
- Experience working with Japanese companies or international customers is an advantage.
- Willing and able to travel to India for business trips as required.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description