

PR/120749 | Regional

Job Information

Recruiter
JAC Recruitment Thailand

Job ID
1621754

Industry
Logistics, Storage

Job Type
Permanent Full-time

Location
Thailand

Salary
Negotiable, based on experience

Refreshed
November 10th, 2026 11:17

General Requirements

Minimum Experience Level
Over 6 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Company: International well-known logistics services company

Location: Bkk Bity Center. MRT/BTS line

Salary: 70,000 – 75,000 THB

About the Role

We are seeking candidates with experience in freight forwarding, contract logistics, or supply chain solutions, and exposure to the technology, semiconductor, electronics, automotive, or industrial sectors, to work closely with regional teams in driving the growth of the Technology vertical across multiple countries

Key Responsibilities

- Support the development and execution of regional business and sales strategies for the Technology vertical.
- Support customer solution design, proposal development, or strategic account management.

- Analyze market trends, customer needs, and competitive activities to identify growth opportunities.
- Build industry insights and customer value propositions to strengthen market positioning.
- Work closely with country teams and cross-functional stakeholders to support business development activities.
- Contribute to the design and development of logistics and supply chain solutions for customers.
- Facilitate best-practice sharing and alignment across regional teams.

Requirements

- Bachelor's degree in Business Administration, Marketing, Logistics, Supply Chain Management, or related field.
- 5–10 years of experience within logistics, freight forwarding, supply chain, contract logistics, or related industries.
- Experience working with regional stakeholders and cross-functional teams.
- Strong commercial acumen with the ability to translate market insights into business opportunities in the technology, semiconductor, electronics, automotive, or industrial sectors.
- Proficiency in Microsoft Excel and PowerPoint, CRM platforms, Power BI, or sales analytics tools.
- Fluent Thai and English communication skills.

Interested candidates, please send your resume in English to us.

JAC Personnel Recruitment Ltd

10F Emporium Tower, 622 Sukhumvit Soi 24, Klongton, Klongtoey, Bangkok 10110

Contact: K. Napaphach

Office Number: 066-097-2958

Time: 9:00 AM – 6:00 PM

Website: https://www.jac-recruitment.co.th

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#citybangkok

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Company Description