

PR/097869 | AVP - Transaction Banking Sales

Job Information

Recruiter
JAC Recruitment Singapore

Job ID
1621680

Industry
Bank, Trust Bank

Job Type
Permanent Full-time

Location
Singapore

Salary
Negotiable, based on experience

Refreshed
November 10th, 2026 10:38

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Business Level

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

COMPANY OVERVIEW

- Our client is a leading financial institution with a strong presence across Asia. They are expanding their Transaction Banking team and looking for a driven sales professional to manage either their Korean or Japanese corporate client portfolio.

JOB RESPONSIBILITIES

- Your primary responsibility is to grow revenue by marketing their full suite of solutions, with a deep focus on payments, collections, and liquidity management.

- Manage and grow a portfolio of corporate clients, acting as their key specialist for all cash management needs.

- Proactively identify and originate new opportunities for payments, collections, and liquidity mandates.
- Develop sales proposals, conduct client presentations, and manage the end-to-end sales cycle.
- Achieve revenue targets and sales activity goals for the region.

JOB REQUIREMENTS

- Strong experience and an existing network within the corporate segment.
- Excellent communication, negotiation, and relationship management skills.
- (Preferred) Business-level proficiency in Japanese/Korean to liaise effectively with respective language speaking clients.

We regret to inform that only shortlisted candidates will be notified.

Appreciate your understanding. Candidates require visa need not to apply.

EA: JAC Recruitment Pte. Ltd.

EA Licence: 90C3026

EA Personnel: R1546253

EA Personnel Name: Pang Yew Ming Malcolm

#LI-JACSG

#countrysingapore

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Company Description