# Senior Technical Delivery Lead/Onsite Technical Manager (H)

## Job Information

**Recruiter**
Izumi Network Yugen Kaisha

**Job ID**
1621643

**Industry**
System Integration

**Job Type**
Permanent Full-time

**Location**
Kanagawa Prefecture

**Salary**
8.5 million yen ~ 12 million yen

**Refreshed**
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## General Requirements

**Minimum Experience Level**
Over 10 years

**Career Level**
Mid Career

**Minimum English Level**
Business Level

**Minimum Japanese Level**
Fluent Level

**Minimum Education Level**
Bachelor's Degree

**Visa Status**
Permission to work in Japan required

## Job Description

**Role Overview**

We are looking for an experienced Senior Technical Delivery Lead / Onsite Technical Manager to act as the key technical bridge between customer stakeholders in Japan and offshore engineering teams.

This is a customer-facing technical leadership position requiring a strong software/product engineering background combined with hands-on delivery management experience. The successful candidate will be responsible for understanding and clarifying customer requirements, translating them into actionable technical requirements for offshore teams, driving technical and quality reviews, and ensuring successful delivery.

**Key Responsibilities**

**Customer & Stakeholder Management**

- Act as the senior onsite technical interface for customer stakeholders in Japan.
- Lead and participate in technical, project, and delivery discussions.
- Understand customer requirements, technical concerns, priorities, and delivery expectations in Japanese.
- Clarify ambiguous or incomplete requirements before transferring them to offshore teams.
- Build strong customer relationships through timely and fact-based communication.

**Onsite-Offshore Coordination**

- Translate customer discussions into clear technical requirements, actions, and acceptance criteria.
- Coordinate closely between Japan-based stakeholders and offshore engineering teams.
- Drive issue resolution and support real-time communication and decision-making.
- Ensure customer requirements and intent are accurately communicated and documented.

**Technical Leadership**

- Provide technical guidance and engage effectively with both customer engineers and internal engineering teams.
- Review requirements, solution/design approaches, and key technical deliverables.
- Support technical discussions related to Android and software/product engineering.
- Drive technical problem-solving and root-cause analysis.

**Delivery & Quality Ownership**

- Drive delivery commitments from requirement clarification through customer acceptance.
- Identify delivery risks proactively and ensure corrective actions are implemented.
- Lead root-cause analysis, including 5-Why analysis, corrective actions, and preventive actions.
- Establish appropriate quality gates before releases and customer deliverables.

**Program Management**

- Track deliverables, milestones, technical issues, risks, dependencies, and open customer questions.
- Coordinate with offshore PMs, technical leads, and engineers.
- Escalate critical issues appropriately and drive them to closure.
- Prepare clear management and customer status reports.
- Ensure decisions, requirements, and commitments are formally documented.

## Required Skills

**Required Experience:**

- 12+ years of software/product engineering experience.
- 5+ years of experience as a Technical Lead, Delivery Lead, Technical Project Manager, or similar customer-facing technical role.
- Strong hands-on technical foundation rather than purely project management experience.
- Experience working directly with Japanese customers.
- Experience coordinating onsite and offshore engineering teams.
- Strong experience handling customer escalations and complex delivery issues.
- Strong problem-solving and root-cause analysis capabilities.
- Ability to independently engage senior customer stakeholders.

**Technical Skills:**

- Strong understanding or hands-on experience with:
- Java
- Kotlin
- Web technologies
- Android application development
- Git / GitHub
- Pull Requests and code review processes
- CI/CD
- Azure Pipelines

**Language Requirements**

- Business-fluent Japanese, JLPT N1/N2 or equivalent professional proficiency
- Business-fluent English
- Ability to conduct technical discussions directly with Japanese customers
- Ability to read Japanese technical specifications, documents, and emails
- Ability to prepare or review requirements, meeting minutes, status reports, and technical documentation in both Japanese and English

**Preferred Experience**

- Experience in any of the following would be a strong advantage:
- Printers / Multifunction Printers (MFP)
- Printing or imaging products
- Embedded products
- Similar complex product-engineering environments

## Company Description