

AI builder (Senior Director)

Job Information

Recruiter
JAC International Co., Ltd.

Hiring Company
Technology Consulting company

Job ID
1621426

Industry
Other

Job Type
Permanent Full-time

Location
Tokyo - 23 Wards

Salary
Negotiable, based on experience

Refreshed
November 19th, 2026 01:00

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Business Level

Minimum Education Level
Bachelor's Degree

Visa Status
Permission to work in Japan required

Job Description

Partner with executive stakeholders to identify AI-driven business opportunities and align transformation initiatives with organizational objectives.
Facilitate AI strategy workshops and executive briefings, translating complex AI concepts into business value and actionable outcomes.
Assess AI maturity, organizational readiness, and operating capabilities to develop AI adoption strategies and transformation roadmaps.
Define AI operating models, governance frameworks, and prioritization approaches that balance business value, feasibility, and risk.
Build investment cases, ROI models, and value realization frameworks that support AI adoption and business growth initiatives.
Shape end-to-end AI solutions and commercial approaches, including proof-of-concept initiatives and strategic proposals.
Lead consulting engagements, contribute to thought leadership activities, and support the development of AI-focused market strategies and client relationships.

Employee Benefits:

Social Insurance: Health insurance, employment insurance, workers' accident compensation insurance, and employees' pension insurance.
Group Insurance: Comprehensive welfare group periodic insurance (全額会社負担 - fully company-paid).
Disability & Income Protection: Long-term disability income compensation insurance (全額会社負担 - fully company-paid).
Health Checkups: Annual regular health checkups for all employees.
Comprehensive Medical Exams (Ningen Dock): Fully company-paid comprehensive dock exams for employees aged 35 and older.

Required Skills

Proven experience in AI strategy, AI-led transformation programs, and enterprise AI adoption initiatives.
Knowledge of Generative AI, Agentic AI, AI governance, Responsible AI, and AI operating models.
Experience engaging executive stakeholders and facilitating workshops with senior decision-makers.
Strong ability to develop business cases, ROI models, cost-benefit analyses, and investment proposals.
Experience designing AI roadmaps and transformation strategies from opportunity assessment through implementation.
Understanding of modern AI technologies, including large language models, AI agents, retrieval-augmented generation (RAG), cloud AI platforms, and enterprise data ecosystems.
Expertise in one or more industries such as insurance, mining, telecommunications, financial services, retail, transport, hospitality, public sector, or healthcare.
Strong communication, stakeholder management, consulting, and problem-solving capabilities.

Company Description

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We provide specialized proactive recruitment support tomultinational clients who are setting up new operations or areexpanding existing business and seeking further growth in theJapanese market.As the first Japanese recruitment company to set up operations in theUK in 1975, understanding foreign cultures is second nature to us.With our extensive global network and historically leading position asrecruitment consultancy to Japanese corporations, we have access toan unrivaled pool of bilingual Japanese and foreign professionals.Our professional consultants are experts in a range of Industries andfunctions and all have extensive multicultural experience.Based on JAC’s unique history, culture and market strength, JACInternational was founded to provide dedicated support to ourmultinational corporate clients in Japan.

JAC International Co., Ltd. is a wholly owned subsidiary of JAC Recruitment. Co., Ltd.