

PR/109651 | General Manager (Sales & Marketing Department)

Job Information

Recruiter
JAC Recruitment India

Job ID
1621238

Industry
Automobile and Parts

Job Type
Permanent Full-time

Location
India

Salary
Negotiable, based on experience

Refreshed
November 3rd, 2026 11:03

General Requirements

Minimum Experience Level
Over 10 years

Career Level
Mid Career

Minimum English Level
Fluent Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Overview: Seeking a proactive Sales & Marketing Manager with experience in Automotive OEMs (Maruti Suzuki, Toyota, Hyundai, Kia, etc.). Strong industry network and expertise in customer relations, business development, and team building.
Key Responsibilities:

- Drive sales, marketing, and credit control with customers.
- Manage customer complaints and resolutions effectively.
- Identify and onboard new clients, expanding market reach.
- Train and mentor junior staff, fostering team growth.
- Collaborate with internal departments for seamless operations.
- Suggest cost-saving and efficiency improvements to senior management.

Requirements:

- Proven experience in sales & marketing within the automotive sector.
- Strong connections with OEMs, suppliers, and industry stakeholders.
- Excellent negotiation, leadership, and communication skills.
- Strategic thinker with a data-driven approach.
- Bachelor's/Master's degree in Business, Marketing, or related field.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: https://www.jac-recruitment.in/privacy-policy
Terms and Conditions Link: https://www.jac-recruitment.in/terms-of-use

Company Description