

PR/120697 | Sales & Marketing Department Manager (Elevator and Escalator Products)

Job Information

Recruiter
JAC Recruitment Thailand

Job ID
1621213

Industry
Civil Engineering and Construction

Job Type
Permanent Full-time

Location
Thailand

Salary
Negotiable, based on experience

Refreshed
November 3rd, 2026 10:59

General Requirements

Minimum Experience Level
Over 10 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

We are looking for a Sales & Marketing Department Manager

Responsibilities

- Lead and manage a team of 4 members.
- Drive sales growth and achieve annual business targets.
- Build strong relationships with developers, contractors, consultants, architects, and building owners.
- Identify new business opportunities and expand market presence.
- Develop sales strategies, forecasts, and business plans.
- Manage tender submissions, contract negotiations, and project follow-up.
- Work closely with operations and service teams to ensure customer satisfaction.

- Analyze market trends and competitor activities to support business growth.
- Prepare regular sales reports and performance updates for management.

Requirements

- Bachelor's Degree in Business Administration, Marketing, Engineering, or a related field.
- Minimum 10 years of sales experience, preferably in elevators, escalators, building systems.
- At least 5 years of experience managing and developing a sales team.
- Proven track record in achieving sales targets and business growth.
- Strong leadership, coaching, and people management skills.
- Experience working with developers, contractors, consultants, or project-based customers
- Excellent communication, negotiation, and relationship-building skills.
- Good command of English.

About the Company

Our client is a leading elevator and escalator company.

If you are interested, click APPLY NOW. Please note that only shortlisted candidates will be contacted due to the high number of applicants. Thank you for understanding.

#LI-JACTH

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description