JAC Recruitment

タイの求人なら
JAC Recruitment Thailand

PR/120386 | Sale Staff Oversea

Job Information

Recruiter
JAC Recruitment Thailand

Job ID
1621178

Industry
Automobile and Parts

Job Type
Permanent Full-time

Location
Thailand

Salary
Negotiable, based on experience

Refreshed
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General Requirements

Minimum Experience Level
Over 1 year

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

1. Co-ordinate between customer and company in Thai and Oversea.
2. Introduce company profile and PR company product by Thai and English.
3. Understand correctly customer requirement and share to related party base on suitable timing.
4. Negotiate with customer in case we cannot achieve customer requirement.
5. Making and submit quotation considered customer target and competitor trend.
6. Follow up quotation reply and hearing our cost level.
7. Prepare and submit all documents needed as customer window person request to concern department prepare details as needed.
8. Grasp and analyze customer, Market and Competitors trend.
9. Make sales strategy & share with internal before Pre-RFQ, After RFQ, look-back with internal.
10. Customer Specific Requirement Sheet: Receiving Understanding Job Assignment and Sharing.
11. Correctly sale price input in system.
12. Making, Comparing and Gap analysis: Sale plan, Forecast sale and Actual sales.
13. Make / Issue correctly document and timely to external or internal (Tentative/Tooling Go/RFQ/FSR/Survey/etc.)

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description