

PR/096379 | Textile Materials / Sourcing & Development Specialist

Job Information

Recruiter
JAC Recruitment Vietnam Co., Ltd

Job ID
1621172

Industry
Business Consulting

Job Type
Permanent Full-time

Location
Vietnam

Salary
Negotiable, based on experience

Refreshed
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General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
None

Minimum Japanese Level
Business Level

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

About the Role

The Textile Materials Specialist (Sales Merchandise) role offers an exciting opportunity to play a key part in sourcing, developing, and proposing textile materials in Vietnam to support customer requirements and business growth. This position is ideal for a textile professional who combines strong material knowledge with the ability to collaborate closely with sales teams, suppliers, and customers.

Responsibilities

- Source and develop textile materials in Vietnam to support both Japan-bound indent business and independent business activities
- Identify and evaluate suitable materials and suppliers that meet customer requirements and quality expectations.

- Collaborate closely with the sales team to propose material solutions and support business development initiatives.
- Support material development projects and provide recommendations based on market knowledge and customer needs.
- Build and maintain effective coordination with suppliers and internal stakeholders to ensure smooth project execution.
- Contribute market insights and material expertise to support customer proposals and product development activities.

Requirements

- Experience or knowledge in textile material sourcing, material development, or related areas within the textile industry.
- Knowledge and experience in sportswear, uniforms, fashion, or home fashion materials, with strong sportswear experience highly preferred.
- Japanese language proficiency at JLPT N3 level or above is preferred.
- Proficiency in Microsoft Excel and Microsoft Word.
- Responsible, proactive, and able to manage tasks effectively.
- Strong communication and coordination skills to work with internal teams and external partners.
- Ability to understand customer requirements and recommend appropriate material solutions.

About the Company
A company in the textile trading and sourcing industry provides material sourcing, development, and business support services for customers and partners. The organisation works closely with suppliers and customers to deliver suitable textile solutions and maintain strong business relationships across domestic and international markets.

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Company Description