

PR/161312 | Senior Sales Executive

Job Information

Recruiter
JAC Recruitment Malaysia

Job ID
1621138

Industry
Other (Trade)

Job Type
Permanent Full-time

Location
Malaysia

Salary
Negotiable, based on experience

Refreshed
November 3rd, 2026 10:45

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Fluent Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Company and Job Overview
Our client, a chemical trading company that supplies products to the semiconductor, solar panel and electrical & electronics industries is looking a Senior Sales Executive. The role involves maintaining relationships with existing customers and developing new sales opportunities within the Klang Valley.

Responsibilities

- Develop and maintain relationships with existing customers while continuously seeking new business opportunities
- Monitor overall sales activities, including forecasting, collections, and reporting
- Stay updated on market competitors' activities and industry trends
- Plan and organize customer field visits according to priority and sales objectives

Requirements

- Bachelor's Degree in Sciences/ Chemical/ Engineering or related

- Minimum of 3 years of experience in chemical sales
- Strong communication and negotiation skills
- Applicants should be Malaysian citizens or hold relevant residence status
- Full-Time position(s) available

Interested applicants, feel free to click APPLY NOW

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#countrymalaysia

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Company Description