


# PR/161280 | Assistant Manager, Commercial Pump Solutions

## Job Information

**Recruiter**
JAC Recruitment Malaysia

**Job ID**
1621118

**Industry**
Other (Manufacturing)

**Job Type**
Permanent Full-time

**Location**
Malaysia

**Salary**
Negotiable, based on experience

**Refreshed**
November 17th, 2026 10:00

## General Requirements

**Minimum Experience Level**
Over 6 years

**Career Level**
Mid Career

**Minimum English Level**
Business Level

**Minimum Japanese Level**
None

**Minimum Education Level**
Associate Degree/Diploma

**Visa Status**
No permission to work in Japan required

## Job Description

Our client is a well-established international company specializing in water filtration, water treatment and pumping solutions. The company provides a wide range of products and solutions for commercial, industrial and water related applications.

Currently, they are hiring for an Assistant Sales Manager, Commercial Pump Solution to support their business expansion and drive sales growth in the commercial and industrial pump solutions market.

**Working Location:** Sungai Buloh, Selangor

**Job Responsibilities: -**

- Develop and implement sales strategies to achieve and exceed sales targets
- Identify new business opportunities and expand the customer based within commercial, industrial and water treatment

sectors
- Provide technical consultation to customers and recommend suitable pump solution based on their applications and requirements
- Build and maintain strong relationships with existing customer, consultants, contractors and business partners
- Conduct customer visits, technical presentations and product demonstrations
- Manage the sales pipeline, monitor project opportunities and prepare accurate sales forecasts
- Work closely with the engineering, marketing and supply chain teams to ensure customers receive appropriate technical and commercial support
- Support customers with technical enquiries, product selection and basic troubleshooting

**Requirements: -**
- Bachelor's degree in engineering

- Approximately 5-8 years of relevant industry experience, preferably in industrial process commercial pumping or water treatment systems
- Proven track record in technical sales, business development or key account management
- Strong mechanical knowledge and technical troubleshooting capabilities
- Good communication, negotiation and customer relationship management skills
- Self-motivated, results oriented and comfortable working towards sales targets
- Willing to travel locally and overseas when required

#LI-JACMY

#Countrymalaysia

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## Company Description