

PR/161280 | Assistant Manager, Commercial Pump Solutions

Job Information

Recruiter
JAC Recruitment Malaysia

Job ID
1621118

Industry
Other (Manufacturing)

Job Type
Permanent Full-time

Location
Malaysia

Salary
Negotiable, based on experience

Refreshed
November 3rd, 2026 10:45

General Requirements

Minimum Experience Level
Over 6 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Our client is a well-established international company specializing in water filtration, water treatment and pumping solutions. The company provides a wide range of products and solutions for commercial, industrial and water related applications.

Currently, they are hiring for an Assistant Sales Manager, Commercial Pump Solution to support their business expansion and drive sales growth in the commercial and industrial pump solutions market.

Working Location: Sungai Buloh, Selangor

Job Responsibilities: -

- Develop and implement sales strategies to achieve and exceed sales targets
- Identify new business opportunities and expand the customer based within commercial, industrial and water treatment

sectors
- Provide technical consultation to customers and recommend suitable pump solution based on their applications and requirements
- Build and maintain strong relationships with existing customer, consultants, contractors and business partners
- Conduct customer visits, technical presentations and product demonstrations
- Manage the sales pipeline, monitor project opportunities and prepare accurate sales forecasts
- Work closely with the engineering, marketing and supply chain teams to ensure customers receive appropriate technical and commercial support
- Support customers with technical enquiries, product selection and basic troubleshooting

Requirements: -
- Bachelor's degree in engineering

- Approximately 5-8 years of relevant industry experience, preferably in industrial process commercial pumping or water treatment systems
- Proven track record in technical sales, business development or key account management
- Strong mechanical knowledge and technical troubleshooting capabilities
- Good communication, negotiation and customer relationship management skills
- Self-motivated, results oriented and comfortable working towards sales targets
- Willing to travel locally and overseas when required

#LI-JACMY

#Countrymalaysia

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Company Description