

【800 ~ 1000万円】MD Product Operation Manager Salomon Soft Goods

外資スポーツアウトドアブランドでの募集です。 マーチャンダイザー（MD）のご経...

Job Information

Recruiter
JAC Recruitment Co., Ltd.

Hiring Company
外資スポーツアウトドアブランド

Job ID
1619993

Industry
Apparel, Fashion

Company Type
International Company

Job Type
Permanent Full-time

Location
Tokyo - 23 Wards

Salary
8 million yen ~ 10 million yen

Work Hours
09:30 ~ 18:15

Holidays
詳細は求人ご紹介時にご案内いたします。

Refreshed
October 29th, 2026 18:21

General Requirements

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Native Level

Minimum Education Level
High-School

Visa Status
Permission to work in Japan required

Job Description

【求人No NJB2378533】
■募集要項
・The MD Product Operation Manager plays a strategic leadership role in driving Salomon Japan’s merchandising execution translating global product and GoToMarket strategies into scalable high・quality local operations.
・As the owner of merchandising operations this role ensures end・to・end excellence across product master data GoToMarket readiness and selling tools while continuously improving processes systems and cross・functional ways of working.

・The position partners closely with merchandising supply chain finance logistics and global teams providing direction prioritization and governance enabling the organization to focus on storytelling commercial impact and profitable growth.

■職務概要
GoToMarket Trade Show Leadership
・Own operational readiness for all GoToMarket milestones including trade shows and sell in execution
・Define timelines priorities and standards to ensure consistent high quality delivery
・Anticipate risks and proactively drive mitigation plans to protect commercial outcomes

Product Master Data Governance System Ownership
・Act as the business owner of product master data across SAP and global merchandising tools
・Establish data governance standards ensuring accuracy compliance and lifecycle control
・Drive process optimization automation and system improvements in collaboration with global teams

Product Information Strategy Selling Tools
・Oversee creation and governance of product catalogues and sell in materials
・Ensure product information is clear consistent and aligned with both global strategy and local commercial needs
・Challenge and improve how product data is transformed into impactful selling stories

Cross Functional Leadership Continuous Improvement
・Serve as a key operational partner and advisor to merchandising supply chain finance logistics and quality teams
・Lead resolution of operational issues quality incidents and GoToMarket execution gaps
・Champion continuous improvement initiatives driving efficiency clarity and scalability

People Stakeholder Management
・Provide guidance coaching and prioritization to relevant team members or project contributors
・Act as a role model for operational excellence and cross functional collaboration
・Influence stakeholders without authority aligning multiple teams toward shared objectives

Required Skills

・ 5+ years of experience in merchandising operations product operations or related roles
・ Proven experience managing complex processes and multiple stakeholders
・ Strong analytical problem solving and decision making capabilities
・ Excellent communication skills in a cross functional international environment
・ Advanced Microsoft Excel skills; ability to structure and interpret data

・Experience in a global sporting goods or consumer goods company
・Experience working in omni・channel or matrix organizations
・Hands・on experience with SAP and merchandising related systems
・Experience using Power BI or similar analytics / visualization tools

Company Description

ご紹介時にご案内いたします