

Product Specialist ? Cable Carriers

Job Information

Recruiter
JAC International Co., Ltd.

Hiring Company
Driving Innovation in Motion Plastics and Industrial Automation

Job ID
1619605

Industry
Other

Job Type
Permanent Full-time

Location
Tokyo - 23 Wards

Salary
4.5 million yen ~ 8 million yen

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General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Business Level

Minimum Education Level
Bachelor's Degree

Visa Status
Permission to work in Japan required

Job Description

As a Cable Carrier Product Specialist, you will begin your career in an inside technical sales role, developing strong product knowledge and customer support expertise before transitioning into a product management function.

You will play a key role in product expansion, technical support, market development, and collaboration with global teams, helping drive the growth of cable carrier solutions in the Japanese market.

■Key Responsibilities
-Provide technical support and product selection assistance for customers and internal sales teams.
-Respond to technical inquiries via phone, email, and web channels.
-Develop and execute product expansion and market development strategies.
-Support marketing initiatives, product campaigns, and catalog development.
-Provide technical training and support for sales teams.
-Serve as the technical liaison with global headquarters.
-Support customer projects, regulatory inquiries, and factory coordination activities.
-Accompany sales teams on customer visits and technical meetings when required.

Employee Benefits:
-Competitive compensation package
-Performance-based incentive program
-Annual salary review
-Permanent employment
-Comprehensive social insurance coverage
-Opportunity to work with globally recognized industrial automation products
-International and collaborative working environment
-Professional development and technical training programs
-Career growth opportunities into product management and strategic business functions
-Domestic and international training opportunities
-Exposure to global engineering and product development teams
-Smoke-free workplace
-Overtime typically ranging from approximately 0?40 hours per month

Required Skills

-Experience in one of the following areas within industrial products, machinery, or engineering-related industries:
B2B Sales
Technical Sales
Technical Support
Mechanical Engineering
Product Development
Design Engineering
Quality Assurance
Quality Control
-Intermediate or higher English communication skills.
-Experience communicating by email and participating in meetings with overseas stakeholders.
-Strong communication and problem-solving skills.
-Customer-focused mindset and willingness to learn technical products.

Company Description

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