

PR/120674 | Sales and Marketing

Job Information

Recruiter
JAC Recruitment Thailand

Job ID
1619332

Industry
Business Consulting

Job Type
Permanent Full-time

Location
Thailand

Salary
Negotiable, based on experience

Refreshed
November 24th, 2026 14:00

General Requirements

Minimum Experience Level
Over 1 year

Career Level
Mid Career

Minimum English Level
Daily Conversation Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Job Responsibilities

- Develop and maintain strong relationships with customers to promote the company's products and services.
- Prepare quotations, sales documents, and follow up on customer orders and business opportunities.
- Conduct market and competitor analysis to support sales and marketing strategies.
- Achieve sales targets and business objectives set by the company.
- Plan and participate in sales promotion activities, such as exhibitions, trade shows, and marketing campaigns.
- Prepare sales and marketing reports for management review.
- Expand the customer base by identifying and developing new business opportunities.

- Coordinate with production, purchasing, and warehouse teams to ensure on-time product delivery and customer satisfaction.

Qualifications

- Female, age not over 32 years old.
- Bachelor's degree or higher in Marketing, Business Administration, or a related field.
- 2-3 years of experience in Sales or Marketing. Experience in the electronics industry is an advantage.
- Strong sales, negotiation, and relationship-building skills.
- Good analytical thinking with the ability to develop effective sales and marketing strategies.
- Strong communication and coordination skills.
- Good command of English for business communication. Japanese language skills will be an advantage.
- Proficient in Microsoft Office applications, especially Excel, Word, and PowerPoint. Ability to analyze and present data effectively.
- Responsible, proactive, and able to work well under pressure.
- Fresh graduates with a degree in Sales, Marketing, or a related field are also welcome to apply.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description