

PR/120674 | Sales and Marketing

Job Information

Recruiter
JAC Recruitment Thailand

Job ID
1619332

Industry
Business Consulting

Job Type
Permanent Full-time

Location
Thailand

Salary
Negotiable, based on experience

Refreshed
October 27th, 2026 10:22

General Requirements

Minimum Experience Level
Over 1 year

Career Level
Mid Career

Minimum English Level
Daily Conversation Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Job Responsibilities

- Develop and maintain strong relationships with customers to promote the company's products and services.
- Prepare quotations, sales documents, and follow up on customer orders and business opportunities.
- Conduct market and competitor analysis to support sales and marketing strategies.
- Achieve sales targets and business objectives set by the company.
- Plan and participate in sales promotion activities, such as exhibitions, trade shows, and marketing campaigns.
- Prepare sales and marketing reports for management review.
- Expand the customer base by identifying and developing new business opportunities.

- Coordinate with production, purchasing, and warehouse teams to ensure on-time product delivery and customer satisfaction.

Qualifications

- Female, age not over 32 years old.
- Bachelor's degree or higher in Marketing, Business Administration, or a related field.
- 2-3 years of experience in Sales or Marketing. Experience in the electronics industry is an advantage.
- Strong sales, negotiation, and relationship-building skills.
- Good analytical thinking with the ability to develop effective sales and marketing strategies.
- Strong communication and coordination skills.
- Good command of English for business communication. Japanese language skills will be an advantage.
- Proficient in Microsoft Office applications, especially Excel, Word, and PowerPoint. Ability to analyze and present data effectively.
- Responsible, proactive, and able to work well under pressure.
- Fresh graduates with a degree in Sales, Marketing, or a related field are also welcome to apply.

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Company Description